NAICS Industry		Number of	Sales/Shipments/ Receipts/Revenue	Annual Payroll	Number of
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	Employees
31-33	Manufacturing	91	3,324,329	376,762	8,635
333	Machinery manufacturing	11	D	D	2500-4999
3331	Agriculture, construction, and mining machinery manufacturing	2	D	D	2500-4999
33311	Agricultural implement manufacturing	2	D	D	2500-4999
333111	Farm machinery and equipment manufacturing	2	D	D	2500-4999
3336	Engine, turbine, and power transmission equipment manufacturing	2	D	D	500-999
33361	Engine, turbine, and power transmission equipment manufacturing	2	D	D	500-999
333618	Other engine equipment manufacturing	1	D	D	500-999
337	Furniture and related product manufacturing	5	D	D	1000-2499
3371	Household and institutional furniture and kitchen cabinet manufacturing	4	D	D	1000-2499
33711	Wood kitchen cabinet and countertop manufacturing	3	D	D	1000-2499
337110	Wood kitchen cabinet and countertop manufacturing	3	D	D	1000-2499
42	Wholesale trade	84	351,285	44,384	1,492
423	Durable goods merchant wholesalers	61	206,435	31,335	1,037
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers	7	29,399	4,582	176
4233	Lumber and other construction materials merchant wholesalers	6	D	D	100-249
42331	Lumber, plywood, millwork, and wood panel merchant wholesalers	3	D	D	100-249
423310	Lumber, plywood, millwork, and wood panel merchant wholesalers	3	D	D	100-249
4238	Machinery, equipment, and supplies merchant wholesalers	16	64,488	9,546	267
42384	Industrial supplies merchant wholesalers	5	D	D	20-99
423840	Industrial supplies merchant wholesalers	5	D	D	20-99
4239	Miscellaneous durable goods merchant wholesalers	9	D	D	20-99
424 4244	Nondurable goods merchant wholesalers	21 4	D D	D D	250-499 20-99
4244 4247	Grocery and related product merchant wholesalers Petroleum and petroleum products merchant wholesalers	4	D	D	20-99
42471	Petroleum bulk stations and terminals	3	D	D	20-99
424710	Petroleum bulk stations and terminals	3	D	D	20-99
425	Wholesale electronic markets and agents and brokers	2	D	D	0-19
4251	Wholesale electronic markets and agents and brokers	2	D	D	0-19
42512	Wholesale trade agents and brokers	2	D	D	0-19
425120	Wholesale trade agents and brokers	2	D	D	0-19
441	Motor vehicle and parts dealers	50	195,433	17,118	594
4411	Automobile dealers	19	D	D	250-499 250-499
44111 441110	New car dealers New car dealers	5 5	D D	D D	250-499
441112	Used car dealers	14	7,941	602	32
441120	Used car dealers	14	7,941	602	32
4412	Other motor vehicle dealers	9	D	D	20-99
44122	Motorcycle, boat, and other motor vehicle dealers	8	23,713	2,353	90
441221	Motorcycle dealers	4	15,370	1,700	58
441222	Boat dealers	2	D	D	0-19
441229	All other motor vehicle dealers	2	D	D	0-19
4413 44131	Automotive parts, accessories, and tire stores	22 16	D 12.610	D 2.197	100-249
441310	Automotive parts and accessories stores Automotive parts and accessories stores	16	12,619 12,619	2,187 2,187	109 109
44132	Tire dealers	6	D	2,107 D	20-99
441320	Tire dealers	6	D	D	20-99
442	Furniture and home furnishings stores	23	18,519	3,162	132
4421	Furniture stores	8	9,179	1,228	57
44211	Furniture stores	8	9,179	1,228	57
442110	Furniture stores	8	9,179	1,228	57
4422	Home furnishings stores	15	9,340	1,934	75
44221 442210	Floor covering stores	7 7	D D	D D	20-99 20-99
442210	Floor covering stores Other home furnishings stores	8	D	D	20-99
		U	Б	5	20 00

NAICS			Sales/Shipments/	Annual	
Industry Code	Industry Description	Number of Establishments	Receipts/Revenue (\$1,000)	Payroll (\$1,000)	Number of Employees
442299	All other home furnishings stores		D	D	20-99
442299	All other home furnishings stores Electronics and appliance stores	o 16	34,853	3,542	186
4431	Electronics and appliance stores	16	34,853	3,542	186
44311	Appliance, television, and other electronics stores	15	D .,000	D	100-249
443111	Household appliance stores	5	D	D	20-99
443112	Radio, television, and other electronics stores	10	30,506	2,822	154
444	Building material and garden equipment and supplies dealers	20	99,104	11,230	451
4441	Building material and supplies dealers	17	95,531	10,508	412
44411	Home centers	3	D	D	250-499
444110	Home centers	3	D	D	250-499
44419	Other building material dealers	8	16,442	3,262	80
444190	Other building material dealers	8	16,442	3,262	80
4442	Lawn and garden equipment and supplies stores	3	3,573	722	39
44422	Nursery, garden center, and farm supply stores	3	3,573	722	39
444220	Nursery, garden center, and farm supply stores	3	3,573	722	39
44-45	Retail trade	337	968,382	103,185	5,850
445	Food and beverage stores	32	114,103	13,363	924
4451	Grocery stores	23	D	D	500-999
44511 445110	Supermarkets and other grocery (except convenience) stores Supermarkets and other grocery (except convenience) stores	17 17	101,662	12,088 12,088	830 830
445110	Convenience stores	6	101,662 D	12,000 D	20-99
445120	Convenience stores	6	D	D	20-99
445120	Specialty food stores	5	D	D	0-19
446	Health and personal care stores	27	45,364	6,578	295
4461	Health and personal care stores	27	45,364	6,578	295
44611	Pharmacies and drug stores	9	D	D	100-249
446110	Pharmacies and drug stores	9	D	D	100-249
44612	Cosmetics, beauty supplies, and perfume stores	4	D	D	20-99
446120	Cosmetics, beauty supplies, and perfume stores	4	D	D	20-99
44619	Other health and personal care stores	8	D	D	20-99
446191	Food (health) supplement stores	4	1,005	102	11
446199	All other health and personal care stores	4	D	D	20-99
447	Gasoline stations	31	83,226	5,302	387
4471	Gasoline stations	31	83,226	5,302	387
44711	Gasoline stations with convenience stores	28	75,698	4,933	370
447110	Gasoline stations with convenience stores	28	75,698	4,933	370
448	Clothing and clothing accessories stores	40	30,427	4,739	382
4481	Clothing stores	22	15,632	2,125	217
44819 448190	Other clothing stores	4	1,777	321	41
448190	Other clothing stores	4 9	1,777	321 1,100	41 100
44821	Shoe stores Shoe stores	9	6,863 6,863	1,100	100
448210	Shoe stores	9	6,863	1,100	100
4483	Jewelry, luggage, and leather goods stores	9	7,932	1,514	65
44831	Jewelry stores	9	7,932	1,514	65
448310	Jewelry stores	9	7,932	1,514	65
451	Sporting goods, hobby, book, and music stores	29	D	D	250-499
4511	Sporting goods, hobby, and musical instrument stores	23	D	D	250-499
45111	Sporting goods stores	11	D	D	20-99
451110	Sporting goods stores	11	D	D	20-99
45112	Hobby, toy, and game stores	8	11,711	1,552	167
451120	Hobby, toy, and game stores	8	11,711	1,552	167
45113	Sewing, needlework, and piece goods stores	3	D	D	20-99
451130	Sewing, needlework, and piece goods stores	3	D	D	20-99
4512	Book, periodical, and music stores	6	6,243	540	50
45121	Book stores and news dealers	3	D	D	20-99
451211	Book stores	3	D	D	20-99
452	General merchandise stores	18	240,742	24,393	1,567
4521 45211	Department stores	6	76,227	10,056	688
45211	Department stores	6	76,227	10,056	688
452111 4529	Department stores (except discount department stores) Other general merchandise stores	4 12	D 164,515	D 14,337	500-999 879
4529 45291	Other general merchandise stores Warehouse clubs and supercenters	3	164,515 D	14,337 D	500-999
TO201	Trai on odoo didoo dila oupercentero	3	Ь	D	300-333

NAICS Industry Code	Industry Description	Number of Establishments	Sales/Shipments/ Receipts/Revenue (\$1,000)	Annual Payroll (\$1,000)	Number of Employees
452910	Warehouse clubs and supercenters	3	D	D	500-999
45299	All other general merchandise stores	9	D	D	20-99
452990	All other general merchandise stores	9	D	D	20-99
453	Miscellaneous store retailers	41	D	D	250-499
4531	Florists	5	3,122	746	60
45311	Florists	5	3,122	746	60
453110	Florists	5	3,122	746	60
4532	Office supplies, stationery, and gift stores	11	11,396	1,439	114
45321	Office supplies and stationery stores	3	D D	D	20-99
453210 45322	Office supplies and stationery stores Gift, novelty, and souvenir stores	3 8	D	D D	20-99 20-99
453220	Gift, novelty, and souvenir stores	8	D	D	20-99
4533	Used merchandise stores	12	3,172	748	75
45331	Used merchandise stores	12	3,172	748	75
453310	Used merchandise stores	12	3,172	748	75
4539	Other miscellaneous store retailers	13	Ď	D	20-99
45391	Pet and pet supplies stores	3	D	D	20-99
453910	Pet and pet supplies stores	3	D	D	20-99
45399	All other miscellaneous store retailers	7	D	D	20-99
454	Nonstore retailers	10	52,722	5,991	282
4541	Electronic shopping and mail-order houses	1	D	D	100-249
45411 4543	Electronic shopping and mail-order houses	1 7	D D	D D	100-249 20-99
4543 454312	Direct selling establishments Liquefied petroleum gas (bottled gas) dealers	2	D	D	0-19
45439	Other direct selling establishments	5	D	D	20-99
454390	Other direct selling establishments	5	D	D	20-99
51	Information	26	N	25,816	882
511	Publishing industries (except Internet)	1	D	Ď	100-249
5111	Newspaper, periodical, book, and directory publishers	1	D	D	100-249
512	Motion picture and sound recording industries	2	N	D	20-99
5121	Motion picture and video industries	1	N	D	20-99
51213	Motion picture and video exhibition	1	D	D	20-99
515	Broadcasting (except Internet)	5	18,604	6,493	189
5151 517	Radio and television broadcasting Telecommunications	5 16	18,604 N	6,493 D	189 250-499
53	Real estate and rental and leasing	83	52,777	9,484	452
531	Real estate	59	31,280	4,180	216
5311	Lessors of real estate	24	14,946	2,122	113
53111	Lessors of residential buildings and dwellings	16	7,507	949	73
531110	Lessors of residential buildings and dwellings	16	7,507	949	73
5312	Offices of real estate agents and brokers	20	11,337	804	36
53121	Offices of real estate agents and brokers	20	11,337	804	36
531210	Offices of real estate agents and brokers	20	11,337	804	36
5313	Activities related to real estate	15	4,997	1,254	67
532	Rental and leasing services	23	D 0.453	D	100-249
5322	Consumer goods rental	10	6,453	1,262 D	92
533	Lessors of nonfinancial intangible assets (except copyrighted works)	1	D	D	20-99
54	Professional, scientific, and technical services	127	D	D	500-999
541	Professional, scientific, and technical services	127	D	D	500-999
5411	Legal services	40	D	D	250-499
54111	Offices of lawyers	39	24,387	10,101	224
541110	Offices of lawyers	39	24,387	10,101	224
5412	Accounting, tax preparation, bookkeeping, and payroll services	21	12,886	5,597	211
54121	Accounting, tax preparation, bookkeeping, and payroll services	21	12,886	5,597	211
541211	Offices of certified public accountants	5	7,320	3,414	82
541219	Other accounting services	8	Ď	Ď	20-99
5413	Architectural, engineering, and related services	15	D	D	100-249
54131	Architectural services	3	D	D	20-99
541310	Architectural services	3	D	D	20-99
54133	Engineering services	8	11,183	5,457	111

NAICS			Sales/Shipments/	Annual	
Industry Code	Industry Description	Number of Establishments	Receipts/Revenue (\$1,000)	Payroll (\$1,000)	Number of Employees
Code	Industry Description	LStabilstillerits	(\$1,000)	(\$1,000)	Lilipioyees
541330	Engineering services	8	11,183	5,457	111
5414	Specialized design services	3	D	D	20-99
54143 541430	Graphic design services	1	D D	D D	20-99 20-99
541430	Graphic design services  Management, scientific, and technical consulting services	12	D	D	20-99
54161	Management consulting services	12	D	D	20-99
541611	Administrative management and general management	9	D	D	20-99
	consulting services		_		
541613	Marketing consulting services	2	D	D	0-19
5418	Advertising and related services	10	8,458	2,707	66
5419 54192	Other professional, scientific, and technical services Photographic services	20 9	D D	D D	100-249 20-99
541921	Photography studios, portrait	8	D	D	20-99
54194	Veterinary services	6	2,499	645	56
541940	Veterinary services	6	2,499	645	56
56	Administrative and support and waste management and	104	113,082	46,808	2,599
	remediation services				
561	Administrative and support services	98	D	D	1000-2499
5613	Employment services	11	D	D	500-999
5614	Business support services	15	69,025	27,547	1,196
56141 561410	Document preparation services	2	D D	D	20-99
561410	Document preparation services Telephone call centers	2	D	D D	20-99 500-999
561422	Telemarketing bureaus	5	D	D	500-999
56144	Collection agencies	2	D	D	100-249
561440	Collection agencies	2	D	D	100-249
5615	Travel arrangement and reservation services	7	D	D	20-99
56151	Travel agencies	5	D	D	20-99
561510	Travel agencies	5	D	D	20-99
5616	Investigation and security services	7	D	D	20-99
5617	Services to buildings and dwellings	42	D	D	250-499
56172 561720	Janitorial services Janitorial services	21 21	D D	D D	100-249 100-249
561720	Landscaping services	12	D	D	20-99
561730	Landscaping services	12	D	D	20-99
5619	Other support services	11	D	D	100-249
56199	All other support services	9	D	D	100-249
561990	All other support services	9	D	D	100-249
562	Waste management and remediation services	6	D	D	100-249
5621	Waste collection	3	D	D	20-99
56211	Waste collection	3	D	D	20-99
61	Educational services	9	D	D	20-99
611 6115	Educational services Technical and trade schools	9	D D	D D	20-99 0-19
61151	Technical and trade schools	1	D	D	0-19
611511	Beauty and cosmetology schools	1	D	D	0-19
6116	Other schools and instruction	7	D	D	20-99
62	Health care and social assistance	217	527,114	247,839	7,722
621	Ambulatory health care services	122	150,957	81,026	1,404
6211	Offices of physicians	55	83,433	48,809	607
62111	Offices of physicians	55	83,433	48,809	607
621111 621112	Offices of physicians (except mental health specialists)	53 2	D D	D D	500-999
621112	Offices of physicians, mental health specialists Offices of dentists	36	21,938	9,007	20-99 254
62121	Offices of dentists	36	21,938	9,007	254
621210	Offices of dentists	36	21,938	9,007	254
6213	Offices of other health practitioners	18	10,337	4,675	120
62131	Offices of chiropractors	7	2,168	741	27
621310	Offices of chiropractors	7	2,168	741	27
62134	Offices of physical, occupational and speech therapists, and	5	D	D	20-99
624240	audiologists  Offices of physical accupational and speech therepists and	-		г.	20.00
621340	Offices of physical, occupational, and speech therapists and audiologists	5	D	D	20-99
	addiologicio				

NAICS			Sales/Shipments/	Annual	
Industry Code	Industry Description	Number of Establishments	Receipts/Revenue (\$1,000)	Payroll (\$1,000)	Number of Employees
Joue	Initiation and a second	Lotubilonnents	(ψ1,000)	(ψ1,000)	Linployees
62139	Offices of all other health practitioners	3	D	D	20-99
621391 6214	Offices of podiatrists Outpatient care centers	3 8	D D	D D	20-99 250-499
62149	Other outpatient care centers	5	20,144	10,299	230-499
621498	All other outpatient care centers	3	D	D	100-249
622	Hospitals	2	D	D	2500-4999
6221	General medical and surgical hospitals	2	D	D	2500-4999
62211 622110	General medical and surgical hospitals General medical and surgical hospitals	2 2	D D	D D	2500-4999 2500-4999
623	Nursing and residential care facilities	52	D	D	1000-2499
6231	Nursing care facilities	6	D	D	500-999
62311	Nursing care facilities	6	D	D	500-999
623110	Nursing care facilities	6	D D	D D	500-999
6232	Residential mental retardation, mental health and substance abuse facilities	40	Ь		250-499
62321	Residential mental retardation facilities	37	D	D	250-499
623210 6233	Residential mental retardation facilities	37 3	D D	D D	250-499 100-249
62331	Community care facilities for the elderly  Community care facilities for the elderly	3	D	D	100-249
624	Social assistance	41	D	D	500-999
6241	Individual and family services	21	D	D	500-999
62412	Services for the elderly and persons with disabilities	4	5,418	1,554	112
624120 62419	Services for the elderly and persons with disabilities Other individual and family services	4 14	5,418 D	1,554 D	112 250-499
624190	Other individual and family services	14	D	D	250-499
6242	Community food and housing, and emergency and other relief services	5	D	D	20-99
62421	Community food services	1	D	D	20-99
624210	Community food services	1	D	D	20-99
6243	Vocational rehabilitation services	3	D	D	100-249
62431 624310	Vocational rehabilitation services Vocational rehabilitation services	3	D D	D D	100-249 100-249
6244	Child day care services	12	D	D	100-249
62441	Child day care services	12	D	D	100-249
624410	Child day care services	12	D	D	100-249
71 744	Arts, entertainment, and recreation	27	15,309	4,939	328
711 712	Performing arts, spectator sports, and related industries  Museums, historical sites, and similar institutions	6 5	D D	D D	20-99 20-99
7121	Museums, historical sites, and similar institutions	5	D	D	20-99
713	Amusement, gambling, and recreation industries	16	10,686	3,222	221
7139	Other amusement and recreation services	15	D	D	100-249
71399	All other amusement and recreation industries	4	D	D	0-19
713990 72	All other amusement and recreation industries Accommodation and food services	4 168	D 92,610	D 27,946	0-19 3,033
721	Accommodation	15	9,084	2,438	252
7211	Traveler accommodation	12	D	D	100-249
72111	Hotels (except casino hotels) and motels	12	D	D	100-249
721110 7213	Hotels (except casino hotels) and motels	12 2	D D	D D	100-249 20-99
7213 72131	Rooming and boarding houses Rooming and boarding houses	2	D	D	20-99
721310	Rooming and boarding houses	2	D	D	20-99
722	Food services and drinking places	153	83,526	25,508	2,781
7221	Full-service restaurants	55	34,260	11,764	1,226
72211 722110	Full-service restaurants Full-service restaurants	55 55	34,260 34,260	11,764 11,764	1,226 1,226
722110	Limited-service eating places	52	34,734	9,656	1,153
72221	Limited-service eating places	52	34,734	9,656	1,153
722211	Limited-service restaurants	38	27,799	7,641	962
722212	Cafeterias, buffets, and grill buffets	4	5,074	1,529	149
7223 7224	Special food services  Prinking places (alcoholic beverages)	13 33	7,347 7,185	2,214 1,874	135 267
7224 72241	Drinking places (alcoholic beverages) Drinking places (alcoholic beverages)	33	7,185 7,185	1,874	267 267
722410	Drinking places (alcoholic beverages)	33	7,185	1,874	267

Economy-Wide Key Statistics for Waterloo, Iowa: 2002

(Note: In Excel, to view other years, select the tabs at the bottom of the page)

NAICS Industry Code	Industry Description	Number of Establishments	Sales/Shipments/ Receipts/Revenue (\$1,000)	Annual Payroll (\$1,000)	Number of Employees
81	Other services (except public administration)	154	77,543	24,845	1,410
811	Repair and maintenance	61	22,340	7,237	400
8111	Automotive repair and maintenance	45	18,124	5,578	308
81111	Automotive mechanical and electrical repair and maintenance	26	10,008	2,879	134
811111	General automotive repair	20	7,585	2,080	102
811118	Other automotive mechanical and electrical repair and maintenance	4	D	D	20-99
81112	Automotive body, paint, interior, and glass repair	12	5,105	1.652	66
811121	Automotive body, paint, and interior repair and maintenance	8	3,951	1,245	52
81119	Other automotive repair and maintenance	7	3,011	1,047	108
811192	Car washes	6	D	D	20-99
812	Personal and laundry services	61	40,298	13,330	694
8121	Personal care services	34	D	D	100-249
81211	Hair, nail, and skin care services	29	5,089	2,254	152
812112	Beauty salons	26	4,881	2,215	147
81219	Other personal care services	5	D	D	20-99
8122	Death care services	13	D	D	20-99
81221	Funeral homes and funeral services	7	D	D	20-99
812210	Funeral homes and funeral services	7	D	D	20-99
8123	Drycleaning and laundry services	8	D	D	100-249
81232	Drycleaning and laundry services (except coin-operated)	3	D	D	20-99
812320	Drycleaning and laundry services (except coin-operated)	3	D	D	20-99
81233	Linen and uniform supply	2	D	D	100-249
8129	Other personal services	6	D	D	100-249
81292	Photofinishing	3	D	D	100-249
81299 812990	All other personal services All other personal services	2 2	D D	D D	20-99 20-99
012330	All other personal services	2	Ь	D	20-99

NOTE: Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see <u>Survey Methodology</u>. Data in this table represent those available when this report was created; data may not be available for all NAICS industries or geographies or may be preliminary and subject to change. Data in this table are subject to employment- and/or sales-size minimums that vary by industry.

- D: Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- N: Not available or not comparable.
- Q: Revenue not collected at this level.
- r: Revised.
- S: Withheld because estimate did not meet publication standards.
- s: Sampling error exceeds 40 percent.
- X: Not applicable
- Z: Less than half the unit shown.

Source: U.S. Bureau of the Census, 2002 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.iowadatacenter.org

Economic-Wide R	ey Statistics for Waterloo, lowa: 1997				Value of sales,		
		Tax			shipments, receipts, revenue,	Annual	
1997 NAICS code	Meaning of 1997 NAICS code	status indicator 1	Type of operation <sup>2</sup>	Number of establishments	or business done (\$1,000) 3	payroll (\$1,000) <sup>3</sup>	Number of employees <sup>4</sup>
31-33	Manufacturing			93	4,848,123	487,436	11,413
	Food mfg			13	D	D	h
	Meat product mfg			4	D	D	g
	Animal slaughtering & processing Animal (except poultry) slaughtering			4 2	D D	D D	g g
	Primary metal mfg			3	D	D	f
	Foundries			2	D	D	f
	Ferrous metal foundries			2	D	D	f
	Iron foundries			2	D	D	f
	Machinery mfg			11	D	D	h
	Agriculture, construction, & mining machinery mfg Agricultural implement mfg			2 2	D D	D D	h h
	Farm machinery & equipment mfg			2	D	D	h
	Engine, turbine, & power transmission equipment mfg			2	D	D	f
	Engine, turbine, & power transmission equipment mfg			2	D	D	f
	Other engine equipment mfg			1	D	D	f
	Furniture & related product mfg			4	D	D	g
	Household & institutional furniture & kitchen cabinet mfg			3	D	D	g
	Wood kitchen cabinet & counter top mfg Wood kitchen cabinet & counter top mfg			3 3	D D	D D	g
	Wholesale trade		0	102	389,099	49,291	g 1,750
	Wholesale trade		10	94	354,976	46,373	1,668
	Wholesale trade		20	5	D	D	b
42	Wholesale trade		40	3	D	D	а
	Wholesale trade, durable goods		0	68	235,188	33,533	1,132
	Wholesale trade, durable goods		10	63	D	D	g
	Motor vehicle & motor vehicle parts & supplies whsle  Motor vehicle & motor vehicle parts & supplies whsle		0 10	11 11	D D	D D	C C
	Automobile & other motor vehicle whsle		0	3	D	D	b
	Automobile & other motor vehicle whsle		10	3	D	D	b
	Motor vehicle parts, (used) whsle		0	6	D	D	b
	Motor vehicle parts, (used) whsle		10	6	D	D	b
	Lumber & other construction materials whsle		0	4	D	D	С
	Lumber & other construction materials whole		10 0	4 4	D D	D D	С
	Lumber, plywood, millwork, & wood panel whsle Lumber, plywood, millwork, & wood panel whsle		10	4	D	D	C C
	Metal & mineral (except petroleum) whsle		0	2	D	D	b
	Metal & mineral (except petroleum) whsle		10	2	D	D	b
42151	Metal service centers & offices		0	2	D	D	b
	Metal service centers & offices		10	2	D	D	b
	Electrical goods whole		0 10	8 6	D D	D D	C C
	Electrical goods whsle Electrical apparatus & equip, wiring supp, & const material whsle		0	2	D	D	C
	Electrical apparatus & equip, wiring supp, & const material while		10	2	D	D	C
	Hardware, & plumbing & heating equipment & supplies whsle		0	8	D	D	b
4217	Hardware, & plumbing & heating equipment & supplies whsle		10	7	D	D	b
	Machinery, equipment, & supplies whsle		0	21	82,292	11,096	316
	Machinery, equipment, & supplies whsle		10	21	82,292	11,096	316
	Farm & garden machinery & equipment whsle Farm & garden machinery & equipment whsle		0 10	2 2	D D	D D	b b
	Industrial machinery & equipment whsle		0	8	D	D	C
	Industrial machinery & equipment whsle		10	8	D	D	c
	Industrial supplies whsle		0	9	29,674	4,733	133
	Industrial supplies whsle		10	9	29,674	4,733	133
	Miscellaneous durable goods whsle		0	6	D	D	b
	Miscellaneous durable goods whsle		10	6	D	D	b
	Recyclable material whole		0 10	4 4	D D	D D	b b
	Recyclable material whsle Wholesale trade, nondurable goods		0	34	153,911	15,758	618
	Wholesale trade, nondurable goods		10	31	D	D	f
	Wholesale trade, nondurable goods		20	1	D	D	b
4221	Paper & paper product whsle		0	5	D	D	С
	Paper & paper product whsle		10	5	D	D	c
	Stationery & office supplies whole		0	4	D	D	b
	Stationery & office supplies whsle Grocery & related products whsle		10 0	4 6	D D	D D	b b
	Grocery & related products while		10	3	D	D	b
	Other grocery & related products whsle		0	4	D	D	b
	Other grocery & related products whsle		10	3	D	D	b

	or oracionos for traterios, foras. 1997		•	T			
					Value of sales,		
		Tax			shipments, receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4
4227	Petroleum & petroleum products whsle		0	5	50,110	1,123	38
	Petroleum & petroleum products whsle		10	5	50,110	1,123	38
	Petroleum bulk stations & terminals		0	5	50,110	1,123	38
	Petroleum bulk stations & terminals		10	5	50,110	1,123	38
4228	Beer, wine, & distilled alcoholic beverage whsle		0	3	23,518	3,229	118
42281	Beer & ale whsle		0	3	23,518	3,229	118
	Miscellaneous nondurable goods whsle		0	7	D	D	С
	Miscellaneous nondurable goods whsle		10	7	D	D	С
	Retail trade			347	807,785	88,457	6,030
	Motor vehicle & parts dealers			54 22	187,863	15,559	694
	Automobile dealers New car dealers			8	147,324 132,292	9,526 8,759	397 338
	New car dealers			8	132,292	8,759	338
	Used car dealers			14	15,032	767	59
	Used car dealers			14	15,032	767	59
	Other motor vehicle dealers			8	D	D	b
	Motorcycle, boat, & other motor vehicle dealers			7	16,635	1,701	76
441221	Motorcycle dealers			3	8,014	932	40
441222	Boat dealers			3	D	D	b
	All other motor vehicle dealers			1	D	D	а
	Automotive parts, accessories, & tire stores			24	D	D	С
	Automotive parts & accessories stores			14	D	D	С
	Automotive parts & accessories stores			14	D	D	С
	Tire dealers Tire dealers			10 10	D D	D D	b b
	Furniture & home furnishings stores			22	18.075	3,234	175
	Furniture stores			11	9,969	1,936	107
	Furniture stores			11	9,969	1,936	107
	Furniture stores			11	9,969	1,936	107
	Home furnishings stores			11	8,106	1,298	68
44221	Floor covering stores			6	5,716	962	30
442210	Floor covering stores			6	5,716	962	30
	Other home furnishings stores			5	2,390	336	38
	All other home furnishings stores			5	2,390	336	38
	Electronics & appliance stores			18	28,571	4,933	209
	Electronics & appliance stores			18 13	28,571	4,933	209 172
	Appliance, television, & other electronics stores Household appliance stores			5	23,064 D	4,238 D	b
	Radio, television, & other electronics stores			8	D	D	b
	Computer & software stores			5	5,507	695	37
	Computer & software stores			5	5,507	695	37
444	Building material & garden equipment & supplies dealers			30	104,623	12,432	657
4441	Building material & supplies dealers			27	D	D	f
	Home centers			3	D	D	е
	Home centers			3	D	D	е
	Paint & wallpaper stores			3	2,614	461	22
	Paint & wallpaper stores Other building material declars			3	2,614	461	22 187
	Other building material dealers Other building material dealers			17 17	34,950 34,950	4,841 4,841	187
	Lawn & garden equipment & supplies stores			3	D D	7,041 D	b
	Nursery & garden centers			2	D	D	b
	Nursery & garden centers			2	D	D	b
445	Food & beverage stores			22	121,678	12,729	1,159
4451	Grocery stores			17	D	D	g
44511	Supermarkets & other grocery (except convenience) stores			14	116,848	12,314	1,114
	Supermarkets & other grocery (except convenience) stores			14	116,848	12,314	1,114
	Specialty food stores			4	D	D	a
	Health & personal care stores			28	35,085	5,388	271
	Health & personal care stores  Pharmacies & drug stores			28 9	35,085 D	5,388 D	271
	Pharmacies & drug stores Pharmacies & drug stores			9	D	D	C C
	Pharmacies & drug stores			9	D	D	c
	Cosmetics, beauty supplies, & perfume stores			5	D	D	a
	Cosmetics, beauty supplies, & perfume stores			5	D	D	a
	Other health & personal care stores			8	D	D	b
	Food (health) supplement stores			3	D	D	а
	All other health & personal care stores			5	D	D	b
	Gasoline stations			33	62,221	3,872	271
4471	Gasoline stations			33	62,221	3,872	271

	Meaning of 1997 NAICS code	Tax status indicator <sup>1</sup>	Type of operation <sup>2</sup>	Number of establishments	Value of sales, shipments, receipts, revenue, or business done (\$1,000) 3	Annual payroll (\$1,000) <sup>3</sup>	Number of employees <sup>4</sup>
44711	Gasoline stations with convenience stores			29	55,984	3,536	246
	Gasoline stations with convenience stores			29	55,984	3,536	246
	Clothing & clothing accessories stores			49	27,090	4,964	445
	Clothing stores			30	D	D	е
44815	Clothing accessories stores			4	768	132	23
448150	Clothing accessories stores			4	768	132	23
4482	Shoe stores			7	D	D	b
	Shoe stores			7	D	D	b
	Shoe stores			7	D	D	b
	Family shoe stores			6	D	D	b
	Jewelry, luggage, & leather goods stores			12	7,295	1,484	87
	Jewelry stores Jewelry stores			12 12	7,295 7,295	1,484 1,484	87 87
	Sporting goods, hobby, book, & music stores			24	24,218	2,936	229
	Sporting goods, hobby, & musical instrument stores			19	20,103	2,495	186
	Sporting goods stores			10	8,641	1,002	63
	Sporting goods stores			10	8,641	1,002	63
	General-line sporting goods stores			2	D	D	b
	Hobby, toy, & game stores			6	9,521	1,211	102
	Hobby, toy, & game stores			6	9,521	1,211	102
	Sewing, needlework, & piece goods stores			2	D	D	а
451130	Sewing, needlework, & piece goods stores			2	D	D	а
4512	Book, periodical, & music stores			5	4,115	441	43
	Book stores & news dealers			2	D	D	b
	Book stores			2	D	D	b
	Specialty book stores			1	D	D	a
	Prerecorded tape, compact disc, & record stores			3	D	D	b
	Prerecorded tape, compact disc, & record stores			3	D	D	b
	General merchandise stores			13	D 110.043	D 11 120	g 1 071
	Department stores (excl leased depts)			7 7	119,942 120,587	11,120 N	1,071 N
	Department stores (incl leased depts) ## Department stores (excl leased depts)			7	119,942	11,120	1,071
	Department stores (excl leased depts)			7	119,942	11,120	1,071
	Department stores (incl leased depts) ##			7	120,587	N	N
	Discount or mass merchandising dept stores (excl leased depts)			4	D	D	f
	National chain department stores (excl leased depts)			2	D	D	e
	Other general merchandise stores			6	D	D	С
45299	All other general merchandise stores			5	D	D	С
452990	All other general merchandise stores			5	D	D	С
4529901	Variety stores			3	D	D	b
	Miscellaneous general merchandise stores			2	D	D	b
	Miscellaneous store retailers			43	D	D	e
	Florists			6	2,779	558	51
	Florists			6	2,779	558	51
	Florists Office supplies stationery & gift stores			6 13	2,779 12,547	558 1,215	51 120
	Office supplies, stationery, & gift stores Office supplies & stationery stores			2	12,547 D	1,213 D	b
	Office supplies & stationery stores			2	D	D	h
	Office supplies stores			2	D	D	b
	Gift, novelty, & souvenir stores			11	D	D	b
	Gift, novelty, & souvenir stores			11	D	D	b
4533	Used merchandise stores			8	D	D	b
45331	Used merchandise stores			8	D	D	b
453310	Used merchandise stores			8	D	D	b
4539	Other miscellaneous store retailers			16	D	D	С
	Pet & pet supplies stores			4	D	D	b
	Pet & pet supplies stores			4	D	D	b
	Art dealers			2	D	D	а
	Art dealers			2	D	D	а
	Manufactured (mobile) home dealers			2	D	D	а
	Manufactured (mobile) home dealers			2	D	D	а
	All other miscellaneous store retailers			8	D 20.032	D 5.022	b
	Nonstore retailers			11	- ,	5,032	289
	Electronic shopping & mail-order houses			1 1	D D	D D	С
	Electronic shopping & mail-order houses Electronic shopping & mail-order houses			1	D	D	C C
	Direct selling establishments			10	D	D	b
	Fuel dealers			4	D	D	b
	Heating oil dealers			1	D	D	a
	•			•	-	-	

1997 NAICS code	Meaning of 1997 NAICS code	Tax status indicator <sup>1</sup>	Type of operation <sup>2</sup>	Number of establishments	Value of sales, shipments, receipts, revenue, or business done (\$1,000) 3	Annual payroll (\$1,000) <sup>3</sup>	Number of employees <sup>4</sup>
454312	Liquefied petroleum gas (bottled gas) dealers			3	D	D	b
45439	Other direct selling establishments			6	D	D	b
454390	Other direct selling establishments			6	D	D	b
	Motion picture & sound recording industries			2	D	D	b
	Motion picture & video industries			2	D	D	b
	Motion picture & video exhibition			1	D 50.700	D 11.782	b
	Broadcasting & telecommunications Radio & television broadcasting			14 4	59,793 D	11,782 D	437
	Information services & data processing services			6	D	D	c b
	Real estate & rental & leasing			84	47,110	8,508	438
	Real estate			60	31,997	4,668	237
	Lessors of real estate			31	22,307	2,439	153
53111	Lessors of residential buildings & dwellings			16	8,573	655	63
531110	Lessors of residential buildings & dwellings			16	8,573	655	63
5312	Offices of real estate agents & brokers			17	5,422	573	34
	Offices of real estate agents & brokers			17	5,422	573	34
	Offices of real estate agents & brokers			17	5,422	573	34
	Activities related to real estate			12	4,268	1,656	50
	Rental & leasing services			23	D	D	C
	Consumer goods rental	Т		11	D	D	b
	Professional, scientific, & technical services	T T		122 122	64,867 64,867	27,645 27,645	876 876
	Professional, scientific, & technical services Legal services	T T		43	20,537	8,447	247
	Offices of lawyers	T		40	20,557 D	D,447	C C
	Offices of lawyers	÷		40	D	D	c
	Offices of lawyers (except legal aid societies)	Ť		40	D	D	c
	Accounting, tax return prep, bookkeeping, & payroll services	Т		21	11,989	5,138	187
	Accounting, tax return prep, bookkeeping, & payroll services	Т		21	11,989	5,138	187
	Offices of certified public accountants	Т		9	9,281	4,172	110
541219	Other accounting services	T		6	D	D	b
5413	Architectural, engineering, & related services	Т		20	16,851	8,405	227
	Architectural services	Т		5	D	D	b
	Architectural services	T		5	D	D	b
	Engineering services	T		12	D	D	С
	Engineering services	T T		12 3	D D	D D	c b
	Specialized design services Graphic design services	T T		2	D	D	b
	Graphic design services	, T		2	D	D	b
	Graphic design services (except commercial art & medical artists)	Ť		2	D	D	b
	Advertising & related services	Т		11	7,684	2,587	96
	Other professional, scientific, & technical services	Т		9	D	D	b
54192	Photographic services	T		8	D	D	b
	Administrative & support & waste management & remediation serv			82	71,814	29,696	2,069
	Administrative & support services			77	D	D	g
	Employment services			8	5,921	4,197	228
	Business support services			11 7	D 28,930	D	g
	Telephone call centers			2	26,930 D	10,615 D	885
	Telephone answering services Telemarketing bureaus			5	D	D	f
	Collection agencies			1	D	D	C
	Collection agencies			1	D	D	c
	Travel arrangement & reservation services			8	D	D	b
	Travel agencies			6	D	D	b
561510	Travel agencies			6	D	D	b
5616	Investigation & security services			8	D	D	b
	Services to buildings & dwellings			27	8,299	3,477	351
	Janitorial services			20	D	D	е
	Janitorial services			20	D	D	е
	Other support services			11	D	D	С
	All other support services			9 9	D D	D D	С
	All other support services Waste management & remediation services			9 5	D	D	c b
	Educational services	Т		7	D	D	b
	Educational services	T		7	D	D	b
	Technical & trade schools	Ť		1	D	D	a
	Technical & trade schools	T		1	D	D	a
	Cosmetology & barber schools	Ť		1	D	D	a
	Health care & social assistance	T		156	131,175	64,654	1,494
621	Ambulatory health care services	Т		132	119,035	58,688	975

		Tax status	Type of	Number of	Value of sales, shipments, receipts, revenue, or business done	Annual payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4
6211	Offices of physicians	Т		73	73,466	43,537	589
	Offices of physicians	Т		73	73,466	43,537	589
	Offices of physicians (except mental health specialists)	<u>T</u>		71	D	D	f
	Offices of physicians, mental health specialists	T		2	D	D	b
	Offices of dentists	T T		35 35	15,434	6,281	207
	Offices of dentists Offices of dentists	T T		35 35	15,434 15,434	6,281 6,281	207 207
	Offices of other health practitioners	Ť		17	D	0,261 D	207 b
	Offices of chiropractors	Ť		5	1,845	525	26
	Offices of chiropractors	Ť		5	1,845	525	26
	Offices of optometrists	Т		5	D	D	b
621320	Offices of optometrists	Т		5	D	D	b
62139	Offices of all other health practitioners	Т		3	D	D	b
621391	Offices of podiatrists	Т		3	D	D	b
	Outpatient care centers	Т		2	D	D	b
	Other outpatient care centers	Т		2	D	D	b
	Freestanding ambulatory surgical & emergency centers	<u>T</u>		2	D	D	b
	Nursing & residential care facilities	<u>T</u>		5	D	D	е
	Social assistance	T T		19	D	D	С
	Child day care services	T		14	D D	D	С
	Child day care services	T T		14 14	D	D D	C C
	Child day care services Arts, entertainment, & recreation	T T		17	8,426	2,059	184
	Performing arts, spectator sports, & related industries	Ť		5	2,326	256	104
	Amusement, gambling, & recreation industries	÷		12	6,100	1,803	174
	Other amusement & recreation services	Ť		12	6,100	1,803	174
	All other amusement & recreation industries	Ť		4	D	D	b
	All other amusement & recreation industries	Т		4	D	D	b
72	Accommodation & foodservices			163	82,060	22,236	3,120
721	Accommodation			13	10,625	3,112	416
72111	Hotels (except casino hotels) & motels			12	D	D	е
721110	Hotels (except casino hotels) & motels			12	D	D	е
	Motor hotels			3	D	D	b
	Rooming & boarding houses			1	D	D	а
	Rooming & boarding houses			1	D	D	а
	Rooming & boarding houses			1	D	D	a
	Foodservices & drinking places			150	71,435	19,124	2,704
	Full-service restaurants Full-service restaurants			40 40	22,595 22,595	6,887 6,887	1,046 1,046
	Full-service restaurants			40	22,595	6,887	1,046
	Limited-service eating places			62	35,338	9,095	1,270
	Limited-service eating places			62	35,338	9,095	1,270
	Limited-service restaurants			49	31,474	8,057	1,122
722212	Cafeterias			1	D	D	b
	Special foodservices			9	D	D	С
7224	Drinking places (alcoholic beverages)			39	D	D	С
72241	Drinking places (alcoholic beverages)			39	D	D	С
	Drinking places (alcoholic beverages)			39	D	D	С
	Other services (except public administration)	T		132	55,066	18,519	1,121
	Repair & maintenance	T T		66	21,524	6,330	411
	Automotive repair & maintenance	T		49	16,975	4,691	322
	Automotive mechanical & electrical repair & maintenance	T		25	9,558	2,474	114
	General automotive repair	T T		13	D	D D	b
	Automotive exhaust system repair  Other automotive mechanical & electrical repair & maintenance	T T		4 5	D D	D	b b
	Automotive body, paint, interior, & glass repair	, T		16	4,393	1,089	59
	Automotive body, paint, interior, & glass repair  Automotive body, paint, & interior repair & maintenance	Ť		14	ч,555 D	D	b
	Paint or body repair shops	Ť		12	3,213	848	48
	Other automotive repair & maintenance	Ť		8	3,024	1,128	149
	Carwashes	Ť		7	D	D	c
	Personal & household goods repair & maintenance	Ť		7	D	D	b
	Other personal & household goods repair & maintenance	Ť		4	710	222	13
	Other personal & household goods repair & maintenance	Т		4	710	222	13
812	Personal & laundry services	Т		66	33,542	12,189	710
	Personal care services	Т		39	D	D	С
	Hair, nail, & skin care services	T		33	D	D	С
	Beauty shops	T -		29	D	D	С
	Death care services	T		15	6,469	1,835	92
81221	Funeral homes & funeral services	Т		9	4,214	1,105	48

## Economic-Wide Key Statistics for Waterloo, Iowa: 1997

1997 NAICS code	Meaning of 1997 NAICS code	Tax status indicator 1	Type of operation <sup>2</sup>	Number of establishments	Value of sales, shipments, receipts, revenue, or business done (\$1,000) 3	Annual payroll (\$1,000) <sup>3</sup>	Number of employees 4
912210	Funeral homes & funeral services	т		0	4,214	1.105	48
	Funeral homes	+		9	4,214	1,105	40 h
		<u> </u>		0	D		D
81222	Cemeteries & crematories	T		6	2,255	730	44
812220	Cemeteries & crematories	T		6	2,255	730	44
8123	Drycleaning & laundry services	Т		8	13,560	4,820	327
81232	Drycleaning & laundry services (except coin-operated)	Т		4	D	D	b
812320	Drycleaning & laundry services (except coin-operated)	Т		4	D	D	b
8123202	Drycleaning plants	Т		3	D	D	b
81233	Linen & uniform supply	Т		2	D	D	С
8129	Other personal services	Т		4	D	D	b
81292	Photofinishing	Т		2	D	D	b

<sup>&</sup>lt;sup>1</sup> Tax status indicator meaning

T: Taxable establishments

N: Non-taxable establishments

## <sup>2</sup> Type of operation meaning

00: Wholesale trade

10: Merchant wholesalers

11: Wholesaler distributors and jobbers

12: Importers

13: Exporters

14: Own brand importer-marketers

15: Terminal grain elevators

17: Country grain elevators

19: Assemblers of farm products, except country grain elevators

20: Manufacturers' sales branches and sales offices

21: Sales branches (with stock)

22: Sales offices (without stock)

40: Agents, brokers, and commission merchants

41: Auction companies

42: Brokers

43: Commission merchants

44: Import agents

45: Export agents

46: Manufacturers' agents

<sup>3</sup> D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals

<sup>3</sup> N: Not available or not comparable

<sup>3</sup> S: Withheld because estimate did not meet publication standards

<sup>3</sup> Z: Less than half the unit shown

## <sup>4</sup> Number of employees

a: 0 - 19 employees

b: 20 - 99 employees

c: 100 - 249 employees

e: 250 - 499 employees

f: 500 - 999 employees

g: 1,000 - 2,499 employees

h: 2,500 - 4,999 employees

i: 5,000 - 9,999 employees

j: 10,000 - 24,999 employees

k: 25,000 - 49,999 employees

I: 50,000 - 99,999 employees

m: 100,000 or more employees p: 10 to 19 percent estimated

q: 20 to 29 percent estimated

r: Revised

s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census

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