

**Economy-Wide Key Statistics for Ottumwa, Iowa: 2002**  
 (Note: In Excel, to view other years, select the tabs at the bottom of the page)

NAICS Industry Code	Industry Description	Number of Establishments	Sales/Shipments/ Receipts/Revenue (\$1,000)	Annual Payroll (\$1,000)	Number of Employees
311	Food manufacturing	3	D	D	1000-2499
3116	Animal slaughtering and processing	1	D	D	1000-2499
31161	Animal slaughtering and processing	1	D	D	1000-2499
311611	Animal (except poultry) slaughtering	1	D	D	1000-2499
31-33	Manufacturing	19	D	D	2500-4999
333	Machinery manufacturing	3	D	D	500-999
3331	Agriculture, construction, and mining machinery manufacturing	2	D	D	500-999
33311	Agricultural implement manufacturing	1	D	D	500-999
333111	Farm machinery and equipment manufacturing	1	D	D	500-999
42	Wholesale trade	29	80,971	7,937	267
423	Durable goods merchant wholesalers	20	D	D	100-249
4233	Lumber and other construction materials merchant wholesalers	2	D	D	20-99
4238	Machinery, equipment, and supplies merchant wholesalers	7	D	D	20-99
424	Nondurable goods merchant wholesalers	9	D	D	100-249
4247	Petroleum and petroleum products merchant wholesalers	1	D	D	20-99
441	Motor vehicle and parts dealers	20	D	D	100-249
4412	Other motor vehicle dealers	2	D	D	0-19
44122	Motorcycle, boat, and other motor vehicle dealers	2	D	D	0-19
441221	Motorcycle dealers	1	D	D	0-19
441229	All other motor vehicle dealers	1	D	D	0-19
4413	Automotive parts, accessories, and tire stores	10	9,961	1,694	68
44131	Automotive parts and accessories stores	4	5,055	766	29
441310	Automotive parts and accessories stores	4	5,055	766	29
44132	Tire dealers	6	4,906	928	39
441320	Tire dealers	6	4,906	928	39
442	Furniture and home furnishings stores	5	D	D	20-99
4421	Furniture stores	2	D	D	0-19
44211	Furniture stores	2	D	D	0-19
442110	Furniture stores	2	D	D	0-19
4422	Home furnishings stores	3	3,453	530	25
443	Electronics and appliance stores	6	D	D	20-99
4431	Electronics and appliance stores	6	D	D	20-99
44311	Appliance, television, and other electronics stores	5	3,755	629	28
443112	Radio, television, and other electronics stores	4	D	D	20-99
444	Building material and garden equipment and supplies dealers	19	25,316	3,824	163
4441	Building material and supplies dealers	14	20,489	3,361	145
44419	Other building material dealers	8	D	D	20-99
444190	Other building material dealers	8	D	D	20-99
4442	Lawn and garden equipment and supplies stores	5	4,827	463	18
44422	Nursery, garden center, and farm supply stores	3	D	D	0-19
444220	Nursery, garden center, and farm supply stores	3	D	D	0-19
44-45	Retail trade	128	281,546	30,833	1,846
445	Food and beverage stores	6	D	D	500-999
4451	Grocery stores	6	D	D	500-999
44511	Supermarkets and other grocery (except convenience) stores	5	D	D	250-499
445110	Supermarkets and other grocery (except convenience) stores	5	D	D	250-499
446	Health and personal care stores	9	D	D	100-249
4461	Health and personal care stores	9	D	D	100-249
44611	Pharmacies and drug stores	5	23,501	3,581	97
446110	Pharmacies and drug stores	5	23,501	3,581	97
447	Gasoline stations	20	31,068	2,188	214
4471	Gasoline stations	20	31,068	2,188	214
44711	Gasoline stations with convenience stores	16	D	D	100-249
447110	Gasoline stations with convenience stores	16	D	D	100-249
448	Clothing and clothing accessories stores	15	D	D	100-249
4481	Clothing stores	7	D	D	100-249
451	Sporting goods, hobby, book, and music stores	9	D	D	20-99
45114	Musical instrument and supplies stores	2	D	D	0-19

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451140	Musical instrument and supplies stores	2	D	D	0-19
452	General merchandise stores	5	D	D	250-499
45299	All other general merchandise stores	2	D	D	0-19
452990	All other general merchandise stores	2	D	D	0-19
453	Miscellaneous store retailers	12	D	D	20-99
4532	Office supplies, stationery, and gift stores	2	D	D	0-19
45321	Office supplies and stationery stores	1	D	D	0-19
453210	Office supplies and stationery stores	1	D	D	0-19
454	Nonstore retailers	2	D	D	20-99
51	Information	14	N	D	100-249
517	Telecommunications	6	N	2,457	68
53	Real estate and rental and leasing	24	9,724	1,364	77
531	Real estate	15	D	D	20-99
532	Rental and leasing services	9	D	D	20-99
54	Professional, scientific, and technical services	42	D	D	100-249
541	Professional, scientific, and technical services	42	D	D	100-249
5411	Legal services	19	D	D	20-99
54111	Offices of lawyers	17	7,783	2,365	81
541110	Offices of lawyers	17	7,783	2,365	81
5412	Accounting, tax preparation, bookkeeping, and payroll services	10	3,633	1,158	57
54121	Accounting, tax preparation, bookkeeping, and payroll services	10	3,633	1,158	57
5416	Management, scientific, and technical consulting services	2	D	D	20-99
54161	Management consulting services	2	D	D	20-99
541611	Administrative management and general management consulting services	2	D	D	20-99
5419	Other professional, scientific, and technical services	6	D	D	20-99
56	Administrative and support and waste management and remediation services	22	18,383	9,478	755
561	Administrative and support services	19	D	D	500-999
5614	Business support services	3	D	D	100-249
5617	Services to buildings and dwellings	9	D	D	100-249
56172	Janitorial services	4	D	D	100-249
561720	Janitorial services	4	D	D	100-249
562	Waste management and remediation services	3	D	D	20-99
61	Educational services	1	D	D	0-19
62	Health care and social assistance	90	158,085	67,846	2,342
621	Ambulatory health care services	65	60,178	26,698	643
6211	Offices of physicians	26	33,790	17,403	325
62111	Offices of physicians	26	33,790	17,403	325
621111	Offices of physicians (except mental health specialists)	25	D	D	250-499
6212	Offices of dentists	14	7,988	3,001	89
62121	Offices of dentists	14	7,988	3,001	89
621210	Offices of dentists	14	7,988	3,001	89
6213	Offices of other health practitioners	14	D	D	20-99
6215	Medical and diagnostic laboratories	3	D	D	20-99
62151	Medical and diagnostic laboratories	3	D	D	20-99
622	Hospitals	1	D	D	500-999
623	Nursing and residential care facilities	9	D	D	500-999
6232	Residential mental retardation, mental health and substance abuse facilities	3	D	D	100-249
6239	Other residential care facilities	1	D	D	20-99
62399	Other residential care facilities	1	D	D	20-99
623990	Other residential care facilities	1	D	D	20-99
624	Social assistance	15	D	D	100-249
6241	Individual and family services	6	D	D	100-249
71	Arts, entertainment, and recreation	8	D	D	100-249
713	Amusement, gambling, and recreation industries	7	D	D	100-249
7139	Other amusement and recreation services	7	D	D	100-249

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NAICS Industry Code	Industry Description	Number of Establishments	Sales/Shipments/ Receipts/Revenue (\$1,000)	Annual Payroll (\$1,000)	Number of Employees
72	Accommodation and food services	67	32,608	9,118	1,079
721	Accommodation	7	6,058	1,852	151
7211	Traveler accommodation	6	D	D	100-249
72111	Hotels (except casino hotels) and motels	6	D	D	100-249
721110	Hotels (except casino hotels) and motels	6	D	D	100-249
721214	Recreational and vacation camps (except campgrounds)	1	D	D	0-19
722	Food services and drinking places	60	26,550	7,266	928
7222	Limited-service eating places	29	16,762	4,526	576
72221	Limited-service eating places	29	16,762	4,526	576
81	Other services (except public administration)	60	17,327	4,106	264
811	Repair and maintenance	19	D	D	20-99
8111	Automotive repair and maintenance	12	2,748	643	33
8114	Personal and household goods repair and maintenance	4	D	D	0-19
81149	Other personal and household goods repair and maintenance	1	D	D	0-19
811490	Other personal and household goods repair and maintenance	1	D	D	0-19
812	Personal and laundry services	28	D	D	100-249
8121	Personal care services	15	1,949	758	57
81211	Hair, nail, and skin care services	15	1,949	758	57
812112	Beauty salons	15	1,949	758	57
8123	Drycleaning and laundry services	4	1,728	277	24
8129	Other personal services	4	D	D	20-99

**NOTE: Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see Survey Methodology. Data in this table represent those available when this report was created; data may not be available for all NAICS industries or geographies or may be preliminary and subject to change. Data in this table are subject to employment- and/or sales-size minimums that vary by industry.**

**D: Withheld to avoid disclosing data for individual companies; data are included in higher level totals.**

**N: Not available or not comparable.**

**Q: Revenue not collected at this level.**

**r: Revised.**

**S: Withheld because estimate did not meet publication standards.**

**s: Sampling error exceeds 40 percent.**

**X: Not applicable**

**Z: Less than half the unit shown.**

Source: U.S. Bureau of the Census, 2002 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

<http://www.iowadatecenter.org>

Economic-Wide Key Statistics for Ottumwa, Iowa: 1997

1997 NAICS code	Meaning of 1997 NAICS code	Tax status indicator <sup>1</sup>	Type of operation <sup>2</sup>	Number of establishments	Value of sales, shipments, receipts, revenue, or business done (\$1,000) <sup>3</sup>	Annual payroll (\$1,000) <sup>3</sup>	Number of employees <sup>4</sup>
31-33	Manufacturing			19	D	D	h
311	Food mfg			3	D	D	g
3116	Meat product mfg			1	D	D	g
31161	Animal slaughtering & processing			1	D	D	g
311611	Animal (except poultry) slaughtering			1	D	D	g
333	Machinery mfg			4	D	D	f
3331	Agriculture, construction, & mining machinery mfg			2	D	D	f
33311	Agricultural implement mfg			1	D	D	f
333111	Farm machinery & equipment mfg			1	D	D	f
42	Wholesale trade		0	27	82,717	7,726	258
42	Wholesale trade		10	24	D	D	c
42	Wholesale trade		20	3	D	D	b
421	Wholesale trade, durable goods		0	18	38,612	3,838	115
421	Wholesale trade, durable goods		10	16	D	D	c
4213	Lumber & other construction materials whsle		0	2	D	D	a
4213	Lumber & other construction materials whsle		10	2	D	D	a
4218	Machinery, equipment, & supplies whsle		0	5	D	D	b
4218	Machinery, equipment, & supplies whsle		10	5	D	D	b
4219	Miscellaneous durable goods whsle		0	4	D	D	b
4219	Miscellaneous durable goods whsle		10	4	D	D	b
422	Wholesale trade, nondurable goods		0	9	44,105	3,888	143
422	Wholesale trade, nondurable goods		10	8	D	D	c
4224	Grocery & related products whsle		0	3	D	D	b
4224	Grocery & related products whsle		10	2	D	D	b
42249	Other grocery & related products whsle		0	1	D	D	b
44-45	Retail trade			167	298,755	30,538	2,389
441	Motor vehicle & parts dealers			28	D	D	c
4412	Other motor vehicle dealers			5	D	D	a
44121	Recreational vehicle dealers			3	D	D	a
441210	Recreational vehicle dealers			3	D	D	a
44122	Motorcycle, boat, & other motor vehicle dealers			2	D	D	a
4413	Automotive parts, accessories, & tire stores			17	10,806	1,863	119
44131	Automotive parts & accessories stores			9	6,946	1,087	76
441310	Automotive parts & accessories stores			9	6,946	1,087	76
44132	Tire dealers			8	3,860	776	43
441320	Tire dealers			8	3,860	776	43
442	Furniture & home furnishings stores			8	5,801	935	46
4421	Furniture stores			3	D	D	b
44211	Furniture stores			3	D	D	b
442110	Furniture stores			3	D	D	b
4422	Home furnishings stores			5	D	D	b
44221	Floor covering stores			4	2,885	441	16
442210	Floor covering stores			4	2,885	441	16
443	Electronics & appliance stores			8	5,803	776	46
4431	Electronics & appliance stores			8	5,803	776	46
44311	Appliance, television, & other electronics stores			6	D	D	b
443112	Radio, television, & other electronics stores			4	D	D	b
44312	Computer & software stores			2	D	D	a
443120	Computer & software stores			2	D	D	a
444	Building material & garden equipment & supplies dealers			22	28,222	3,157	195
4441	Building material & supplies dealers			18	22,894	2,765	167
44413	Hardware stores			4	D	D	b
444130	Hardware stores			4	D	D	b
44419	Other building material dealers			9	D	D	b
444190	Other building material dealers			9	D	D	b
4442	Lawn & garden equipment & supplies stores			4	5,328	392	28
44421	Outdoor power equipment stores			3	D	D	a
444210	Outdoor power equipment stores			3	D	D	a
445	Food & beverage stores			8	D	D	f
4451	Grocery stores			6	D	D	f
44511	Supermarkets & other grocery (except convenience) stores			5	57,994	6,003	504
445110	Supermarkets & other grocery (except convenience) stores			5	57,994	6,003	504
446	Health & personal care stores			12	14,801	2,366	116
4461	Health & personal care stores			12	14,801	2,366	116
44612	Cosmetics, beauty supplies, & perfume stores			2	D	D	a
446120	Cosmetics, beauty supplies, & perfume stores			2	D	D	a
44619	Other health & personal care stores			2	D	D	a
446199	All other health & personal care stores			1	D	D	a
447	Gasoline stations			19	30,251	1,607	176
4471	Gasoline stations			19	30,251	1,607	176
44711	Gasoline stations with convenience stores			14	D	D	c

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447110	Gasoline stations with convenience stores			14	D	D	c
448	Clothing & clothing accessories stores			24	D	D	c
4481	Clothing stores			13	D	D	c
4482105	Athletic footwear stores			2	D	D	b
4483	Jewelry, luggage, & leather goods stores			5	2,195	519	38
451	Sporting goods, hobby, book, & music stores			13	3,117	379	25
4511	Sporting goods, hobby, & musical instrument stores			9	2,292	297	14
45114	Musical instrument & supplies stores			2	D	D	a
451140	Musical instrument & supplies stores			2	D	D	a
451212	News dealers & newsstands			1	D	D	a
452	General merchandise stores			7	67,452	6,023	617
4521	Department stores (excl leased depts)			4	64,800	5,807	591
45210009	Department stores (incl leased depts) ##			4	65,168	N	N
45211	Department stores (excl leased depts)			4	64,800	5,807	591
452110	Department stores (excl leased depts)			4	64,800	5,807	591
45211009	Department stores (incl leased depts) ##			4	65,168	N	N
4521102	Discount or mass merchandising dept stores (excl leased depts)			3	D	D	f
45299	All other general merchandise stores			3	2,652	216	26
452990	All other general merchandise stores			3	2,652	216	26
453	Miscellaneous store retailers			10	5,068	896	65
4532	Office supplies, stationery, & gift stores			4	D	D	b
45321	Office supplies & stationery stores			2	D	D	b
453210	Office supplies & stationery stores			2	D	D	b
4532102	Office supplies stores			2	D	D	b
454	Nonstore retailers			8	D	D	c
4541	Electronic shopping & mail-order houses			1	D	D	b
45411	Electronic shopping & mail-order houses			1	D	D	b
454110	Electronic shopping & mail-order houses			1	D	D	b
4543	Direct selling establishments			5	D	D	b
513	Broadcasting & telecommunications			8	12,902	2,090	116
53	Real estate & rental & leasing			26	11,277	832	67
531	Real estate			18	D	D	b
5311	Lessors of real estate			10	D	D	b
532	Rental & leasing services			8	D	D	b
54	Professional, scientific, & technical services	T		42	D	D	c
541	Professional, scientific, & technical services	T		42	D	D	c
5411	Legal services	T		19	6,775	2,238	85
54111	Offices of lawyers	T		18	D	D	b
541110	Offices of lawyers	T		18	D	D	b
5411101	Offices of lawyers (except legal aid societies)	T		18	D	D	b
5412	Accounting, tax return prep, bookkeeping, & payroll services	T		10	D	D	b
54121	Accounting, tax return prep, bookkeeping, & payroll services	T		10	D	D	b
56	Administrative & support & waste management & remediation serv			22	D	D	f
561	Administrative & support services			20	D	D	f
5614	Business support services			3	D	D	e
56142	Telephone call centers			2	D	D	e
5617	Services to buildings & dwellings			11	D	D	c
56172	Janitorial services			5	D	D	c
561720	Janitorial services			5	D	D	c
62	Health care & social assistance	T		61	44,751	22,289	712
621	Ambulatory health care services	T		54	D	D	e
6211	Offices of physicians	T		23	D	D	c
62111	Offices of physicians	T		23	D	D	c
621111	Offices of physicians (except mental health specialists)	T		21	D	D	c
6212	Offices of dentists	T		14	D	D	b
62121	Offices of dentists	T		14	D	D	b
621210	Offices of dentists	T		14	D	D	b
6213	Offices of other health practitioners	T		13	D	D	b
6215	Medical & diagnostic laboratories	T		3	7,979	3,263	94
62151	Medical & diagnostic laboratories	T		3	7,979	3,263	94
623	Nursing & residential care facilities	T		4	D	D	e
71	Arts, entertainment, & recreation	T		8	D	D	c
713	Amusement, gambling, & recreation industries	T		6	2,059	756	175
7139	Other amusement & recreation services	T		5	D	D	c
72	Accommodation & foodservices			68	27,570	7,133	1,004
721	Accommodation			5	D	D	c
72111	Hotels (except casino hotels) & motels			5	D	D	c
721110	Hotels (except casino hotels) & motels			5	D	D	c
722	Foodservices & drinking places			63	D	D	f
7222	Limited-service eating places			25	13,899	3,622	494
72221	Limited-service eating places			25	13,899	3,622	494

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7223	Special foodservices			2	D	D	a
81	Other services (except public administration)	T		55	14,746	3,844	269
811	Repair & maintenance	T		22	7,399	1,474	85
8111	Automotive repair & maintenance	T		17	D	D	b
81111	Automotive mechanical & electrical repair & maintenance	T		10	D	D	b
811111	General automotive repair	T		7	D	D	b
811112	Automotive body, paint, interior, & glass repair	T		5	D	D	a
811121	Automotive body, paint, & interior repair & maintenance	T		5	D	D	a
8114	Personal & household goods repair & maintenance	T		2	D	D	a
81149	Other personal & household goods repair & maintenance	T		2	D	D	a
811490	Other personal & household goods repair & maintenance	T		2	D	D	a
812	Personal & laundry services	T		33	7,347	2,370	184
8121	Personal care services	T		20	1,795	757	72
81211	Hair, nail, & skin care services	T		18	D	D	b
812112	Beauty shops	T		17	D	D	b
8122	Death care services	T		6	3,010	752	38
8123	Drycleaning & laundry services	T		5	D	D	b
8129	Other personal services	T		2	D	D	b

<sup>1</sup> Tax status indicator meaning

T: Taxable establishments  
N: Non-taxable establishments

<sup>2</sup> Type of operation meaning

00: Wholesale trade  
10: Merchant wholesalers  
11: Wholesaler distributors and jobbers  
12: Importers  
13: Exporters  
14: Own brand importer-marketers  
15: Terminal grain elevators  
17: Country grain elevators  
19: Assemblers of farm products, except country grain elevators  
20: Manufacturers' sales branches and sales offices  
21: Sales branches (with stock)  
22: Sales offices (without stock)  
40: Agents, brokers, and commission merchants  
41: Auction companies  
42: Brokers  
43: Commission merchants  
44: Import agents  
45: Export agents  
46: Manufacturers' agents

<sup>3</sup> D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals

<sup>3</sup> N: Not available or not comparable

<sup>3</sup> S: Withheld because estimate did not meet publication standards

<sup>3</sup> Z: Less than half the unit shown

<sup>4</sup> Number of employees

a: 0 - 19 employees  
b: 20 - 99 employees  
c: 100 - 249 employees  
e: 250 - 499 employees  
f: 500 - 999 employees  
g: 1,000 - 2,499 employees  
h: 2,500 - 4,999 employees  
i: 5,000 - 9,999 employees  
j: 10,000 - 24,999 employees  
k: 25,000 - 49,999 employees  
l: 50,000 - 99,999 employees  
m: 100,000 or more employees  
p: 10 to 19 percent estimated  
q: 20 to 29 percent estimated  
r: Revised  
s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census  
Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,  
<http://www.silo.lib.ia.us/specialized-services/datacenter/index.html>