NAICS			Sales/Shipments/	Annual	
Industry Code	Industry Description	Number of Establishments	Receipts/Revenue (\$1,000)	Payroll (\$1,000)	Number of Employees
31-33	Manufacturing	28	237,461	51,004	1,693
332	Fabricated metal product manufacturing	4	237,401 D	31,004 D	500-999
3327	Machine shops; turned product; and screw, nut, and bolt manufacturing	3	D	D	500-999
33272	Turned product and screw, nut, and bolt manufacturing	1	D	D	500-999
332722	Bolt, nut, screw, rivet, and washer manufacturing	1	D	D	500-999
42	Wholesale trade	34	109,018	8,418	276
423	Durable goods merchant wholesalers	17	D	D	100-249
4238 424	Machinery, equipment, and supplies merchant wholesalers  Nondurable goods merchant wholesalers	8 14	D D	D D	20-99 100-249
424 4247	Petroleum and petroleum products merchant wholesalers	2	D	D	0-19
42471	Petroleum bulk stations and terminals	2	D	D	0-19
424710	Petroleum bulk stations and terminals	2	D	D	0-19
4249	Miscellaneous nondurable goods merchant wholesalers	4	D	D	20-99
425	Wholesale electronic markets and agents and brokers	3	D	D	20-99
4251	Wholesale electronic markets and agents and brokers	3	D	D	20-99
42512	Wholesale trade agents and brokers	3	D	D	20-99
425120 441	Wholesale trade agents and brokers  Motor vehicle and parts dealers	3 22	D 52,808	D 3,874	20-99 175
4412	Other motor vehicle dealers	3	3,508	305	24
44122	Motorcycle, boat, and other motor vehicle dealers	3	3,508	305	24
441229	All other motor vehicle dealers	1	D	D	0-19
442	Furniture and home furnishings stores	5	1,351	222	15
443	Electronics and appliance stores	5	D	D	20-99
4431	Electronics and appliance stores	5	D	D	20-99
44311	Appliance, television, and other electronics stores	3	D	D	20-99
444	Building material and garden equipment and supplies dealers	26	50,892 D	5,430	188
4441 4442	Building material and supplies dealers  Lawn and garden equipment and supplies stores	11 15	D	D D	20-99 100-249
44422	Nursery, garden center, and farm supply stores	14	36,781	3,907	100-249
444220	Nursery, garden center, and farm supply stores	14	36,781	3,907	108
44-45	Retail trade	133	211,273	22,612	1,288
445	Food and beverage stores	13	29,322	3,896	345
4452	Specialty food stores	3	D	D	20-99
446	Health and personal care stores	1	D	D	0-19
447 448	Gasoline stations	13 16	17,814 5,280	1,276 764	111 75
4481	Clothing and clothing accessories stores Clothing stores	11	4,492	661	63
451	Sporting goods, hobby, book, and music stores	8	3,341	697	46
4511	Sporting goods, hobby, and musical instrument stores	6	D	D	20-99
45114	Musical instrument and supplies stores	1	D	D	20-99
451140	Musical instrument and supplies stores	1	D	D	20-99
452	General merchandise stores	4	D	D	100-249
453	Miscellaneous store retailers	14	D	D	20-99
454 4542	Nonstore retailers	6	4,423	486	25 25
4543 51	Direct selling establishments Information	6 14	4,423 N	486 2,949	25 142
53	Real estate and rental and leasing	14	3,719	635	32
531	Real estate	7	1,475	203	15
532	Rental and leasing services	7	2,244	432	17
54	Professional, scientific, and technical services	30	18,213	6,433	171
541	Professional, scientific, and technical services	30	18,213	6,433	171
5411	Legal services	11	3,421	1,126	39
5412 54121	Accounting, tax preparation, bookkeeping, and payroll services  Accounting, tax preparation, bookkeeping, and payroll services	7 7	D D	D D	20-99 20-99
5415	Computer systems design and related services	3	D	D	20-99
54151	Computer systems design and related services	3	D	D	20-99
541511	Custom computer programming services	3	D	D	20-99
5419	Other professional, scientific, and technical services	5	D	D	0-19
54194	Veterinary services	3	D	D	0-19
541940	Veterinary services	3	D	D	0-19
56	Administrative and support and waste management and remediation services	18	8,450	3,029	247
561 5614	Administrative and support services	17	D	D	100-249
5614 5617	Business support services Services to buildings and dwellings	3	D D	D D	100-249 0-19
56173	Landscaping services	4	D	D	0-19
561730	Landscaping services	4	D	D	0-19
61	Educational services	1	D	D	0-19

Economy-Wide Key Statistics for Winneshiek County: 2002 (Note: In Excel, to view other years, select the tabs at the bottom of the page)

NAICS			Sales/Shipments/	Annual	
Industry		Number of	Receipts/Revenue	Payroll	Number of
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	<b>Employees</b>
62	Health care and social assistance	55	64,882	29,699	1,392
621	Ambulatory health care services	32	24,068	9,936	329
6211	Offices of physicians	7	D	D	100-249
62111	Offices of physicians	7	D	D	100-249
621111	Offices of physicians (except mental health specialists)	7	D	D	100-249
6212	Offices of dentists	8	4,149	1,416	71
62121	Offices of dentists	8	4,149	1,416	71
621210	Offices of dentists	8	4,149	1,416	71
6213	Offices of other health practitioners	14	5,400	1,659	86
623	Nursing and residential care facilities	9	15,225	8,811	575
6233	Community care facilities for the elderly	4	D	D	250-499
62331	Community care facilities for the elderly	4	D	D	250-499
624	Social assistance	13	D	D	250-499
6241	Individual and family services	8	D	D	100-249
62419	Other individual and family services	6	4,697	2,491	126
624190	Other individual and family services	6	4,697	2,491	126
71	Arts, entertainment, and recreation	17	4,807	1,405	102
712	Museums, historical sites, and similar institutions	2	D	D	20-99
7121	Museums, historical sites, and similar institutions	2	D	D	20-99
713	Amusement, gambling, and recreation industries	11	2,473	727	42
7139	Other amusement and recreation services	11	2,473	727	42
72	Accommodation and food services	54	18,411	5,325	696
721	Accommodation	6	3,656	1,226	123
722	Food services and drinking places	48	14,755	4,099	573
81	Other services (except public administration)	47	12,154	2,901	185
811	Repair and maintenance	19	6,214	1,341	69
8111	Automotive repair and maintenance	15	4,728	962	54
81111	Automotive mechanical and electrical repair and maintenance	7	2,625	504	27
811111	General automotive repair	7	2,625	504	27
81112	Automotive body, paint, interior, and glass repair	5	D	D	0-19
811121	Automotive body, paint, and interior repair and maintenance	5	D	D	0-19
812	Personal and laundry services	22	3,046	745	62
8121	Personal care services	11	D	D	20-99
81211	Hair, nail, and skin care services	10	1,503	392	32
812112	Beauty salons	10	1,503	392	32

NOTE: Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see <u>Survey Methodology</u>. Data in this table represent those available when this report was created; data may not be available for all NAICS industries or geographies or may be preliminary and subject to change. Data in this table are subject to employment- and/or sales-size minimums that vary by industry.

- D: Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- N: Not available or not comparable.
- Q: Revenue not collected at this level.
- r: Revised.
- S: Withheld because estimate did not meet publication standards.
- s: Sampling error exceeds 40 percent.
- X: Not applicable
- Z: Less than half the unit shown.

Source: U.S. Bureau of the Census, 2002 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.iowadatacenter.org

				T		1	T
					Value of sales,		
		<b>T</b>			shipments,		
		Tax	Turns of	Nivershau of	receipts, revenue,	Annual	Nivershau of
4007 NAIOO		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4
24.22	Manufacturing			20	244.050	27.062	1,453
	Manufacturing			29 6	214,958	37,963 D	1,455
	Fabricated metal product mfg			4	D D	D	f
	Machine shops, turned product, & screw, nut, & bolt mfg			4 1	D	D	l £
	Turned product & screw, nut, & bolt mfg			1	D	D	f
	Bolt, nut, screw, rivet, & washer mfg		0	39		10,512	449
	Wholesale trade		0		131,436	•	_
	Wholesale trade		10 20	36 1	D D	D D	е
	Wholesale trade		-	2	D	D	а
	Wholesale trade		40 0	∠ 16	D D	D	а
	Wholesale trade, durable goods		-	_	D	D D	С
	Wholesale trade, durable goods		10	15		_	C 425
	Machinery, equipment, & supplies whsle		0	10	27,694	3,541	125
	Machinery, equipment, & supplies whole		10	10	27,694	3,541	125
	Farm & garden machinery & equipment whole		0	10	27,694	3,541	125
	Farm & garden machinery & equipment whsle		10	10	27,694	3,541	125
	Farm & garden machinery & equipment whsle		0	10	27,694	3,541	125
	Farm & garden machinery & equipment whsle		10	10	27,694	3,541	125
	Farm machinery & equipment - farm dealers		0	9	D	D	С
	Farm machinery & equipment - farm dealers		10	9	D	D	С
	Miscellaneous durable goods whsle		0	3	D	D	а
	Miscellaneous durable goods whsle		10	2	D	D	а
	Wholesale trade, nondurable goods		0	23	D	D	С
	Wholesale trade, nondurable goods		10	21	D	D	С
	Wholesale trade, nondurable goods		40	1	D	D	a
	Grocery & related products whsle		0	4	D	D	b
	Grocery & related products whsle		10	3	D	D	b
	Farm-product raw material whsle		0	7	41,794	956	65
	Farm-product raw material whsle		10	6	D	D	b
	Petroleum & petroleum products whsle		0	2	D	D	а
	Petroleum & petroleum products whsle		10	2	D	D	а
	Petroleum bulk stations & terminals		0	2	D	D	а
	Petroleum bulk stations & terminals		10	2	D	D	а
	Petroleum bulk stations & terminals		0	2	D	D	а
	Petroleum bulk stations & terminals		10	2	D	D	а
	Petroleum bulk stations & terminals (except LP)		0	2	D	D	а
	Petroleum bulk stations & terminals (except LP)		10	2	D	D	а
	Petroleum bulk stations (except LP)		0	2	D	D	а
	Petroleum bulk stations (except LP)		10	2	D	D	а
	Retail trade			124	180,058	14,955	1,113
	Motor vehicle & parts dealers			20	41,587	2,915	154
44122	Motorcycle, boat, & other motor vehicle dealers			2	D	D	а

			ı	T		ı	1
					Value of sales,		
		_			shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4
					_	_	
	All other motor vehicle dealers			1	D	D	a
	Furniture & home furnishings stores			6	2,442	201	16
	Electronics & appliance stores			4	3,110	343	19
	Electronics & appliance stores			4	3,110	343	19
44311	Appliance, television, & other electronics stores			3	D	D	а
	Building material & garden equipment & supplies dealers			21	45,181	2,667	142
4441	Building material & supplies dealers			11	D	D	b
44419	Other building material dealers			8	9,980	928	45
444190	Other building material dealers			8	9,980	928	45
4442	Lawn & garden equipment & supplies stores			10	D	D	b
44422	Nursery & garden centers			9	33,435	1,563	79
444220	Nursery & garden centers			9	33,435	1,563	79
445	Food & beverage stores			12	25,582	2,789	240
	Health & personal care stores			3	3,091	366	26
	Gasoline stations			14	13,425	1,046	105
	Clothing & clothing accessories stores			16	7,018	823	78
	Clothing stores			11	6,136	650	65
	Sporting goods, hobby, book, & music stores			7	2,880	683	48
	Sporting goods, hobby, & musical instrument stores			6	D	D	b
	Musical instrument & supplies stores			1	D	D	b
	Musical instrument & supplies stores			1	D	D	b
	General merchandise stores			5	D	D	C
	Miscellaneous store retailers			12	D	D	b
	Nonstore retailers			4	D	D	b
	Liquefied petroleum gas (bottled gas) dealers			3	D	D	b
					<del>-</del>		
	Real estate & rental & leasing			10	2,976	357	16
	Real estate			7	D	D	a
	Rental & leasing services	<del>-</del>		3	2,210	288	10
	Professional, scientific, & technical services	T		21	5,640	2,571	90
	Professional, scientific, & technical services	T		21	5,640	2,571	90
	Accounting, tax return prep, bookkeeping, & payroll services	T		7	1,709	1,008	39
	Accounting, tax return prep, bookkeeping, & payroll services	Т		7	1,709	1,008	39
	Administrative & support & waste management & remediation serv			12	8,164	3,611	307
	Administrative & support services			11	D	D	е
	Business support services			4	D	D	С
61	Educational services	Т		1	D	D	а
62	Health care & social assistance	Т		28	12,989	5,241	219
621	Ambulatory health care services	T		27	D	D	С
6211	Offices of physicians	T		8	D	D	b
62111	Offices of physicians	T		8	D	D	b
621111	Offices of physicians (except mental health specialists)	T		8	D	D	b

## **Economic-Wide Key Statistics for Winneshiek County: 1997**

					Value of sales, shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4
·	Offices of dentists	Т		9	3,154	1,055	56
62121 (	Offices of dentists	Т		9	3,154	1,055	56
621210 (	Offices of dentists	Т		9	3,154	1,055	56
6213 (	Offices of other health practitioners	Т		8	2,669	569	34
71 /	Arts, entertainment, & recreation	Т		7	1,711	473	59
713 /	Amusement, gambling, & recreation industries	T		6	D	D	b
7139 (	Other amusement & recreation services	T		6	D	D	b
72 <i>l</i>	Accommodation & foodservices			51	14,535	3,953	573
721 /	Accommodation			5	2,485	791	79
722 F	Foodservices & drinking places			46	12,050	3,162	494
81 (	Other services (except public administration)	Т		40	6,498	1,471	102
811 F	Repair & maintenance	Т		19	4,462	793	50
8111 /	Automotive repair & maintenance	Т		14	3,355	561	39
81111 /	Automotive mechanical & electrical repair & maintenance	Т		8	D	D	а
81112 /	Automotive body, paint, interior, & glass repair	Т		4	1,238	273	18
	Automotive body, paint, & interior repair & maintenance	Т		4	1,238	273	18
812 F	Personal & laundry services	Т		21	2,036	678	52
	Personal care services	T		10	999	359	32
81211 H	Hair, nail, & skin care services	T		10	999	359	32
	Beauty shops	Т		10	999	359	32

<sup>&</sup>lt;sup>1</sup>Tax status indicator meaning

## <sup>2</sup> Type of operation meaning

- 00: Wholesale trade
- 10: Merchant wholesalers
- 11: Wholesaler distributors and jobbers
- 12: Importers
- 13: Exporters
- 14: Own brand importer-marketers
- 15: Terminal grain elevators
- 17: Country grain elevators
- 19: Assemblers of farm products, except country grain elevators
- 20: Manufacturers' sales branches and sales offices
- 21: Sales branches (with stock)
- 22: Sales offices (without stock)
- 40: Agents, brokers, and commission merchants
- 41: Auction companies

- <sup>3</sup> D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals
- <sup>3</sup> N: Not available or not comparable
- <sup>3</sup> S: Withheld because estimate did not meet publication standards
- <sup>3</sup> Z: Less than half the unit shown

## <sup>4</sup> Number of employees

- a: 0 19 employees
- b: 20 99 employees
- c: 100 249 employees
- e: 250 499 employees
- f: 500 999 employees
- g: 1,000 2,499 employees
- h: 2,500 4,999 employees
- i: 5,000 9,999 employees
- j: 10,000 24,999 employees
- k: 25,000 49,999 employees
- I: 50,000 99,999 employees
- m: 100,000 or more employees

T: Taxable establishments

N: Non-taxable establishments

## **Economic-Wide Key Statistics for Winneshiek County: 1997**

					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4

- 42: Brokers
- 43: Commission merchants
- 44: Import agents
- 45: Export agents
- 46: Manufacturers' agents

- p: 10 to 19 percent estimated
- q: 20 to 29 percent estimated
- r: Revised
- s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census
Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,
http://www.silo.lib.ia.us/specialized-services/datacenter/index.html