NAICS		Sales/Shipments/ Annual						
Industry		Number of	-					
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	Employees			
311	Food manufacturing	3	D	D	1000-2499			
3116	Animal slaughtering and processing	1	D	D	1000-2499			
31161	Animal slaughtering and processing	1	D	D	1000-2499			
311611	Animal (except poultry) slaughtering	1	D	D	1000-2499			
31-33	Manufacturing	47	1,860,197	193,555	5,398			
332	Fabricated metal product manufacturing	9	D	D	1000-2499			
3329	Other fabricated metal product manufacturing	2	D	D	1000-2499			
33291	Metal valve manufacturing	1	D	D	1000-2499			
332911	Industrial valve manufacturing	1	D	D	1000-2499			
333 3334	Machinery manufacturing  Ventilation, heating, air-conditioning, and commercial refrigeration equipment	8 2	D D	D D	1000-2499 1000-2499			
3334	manufacturing	۷	D	D	1000-2499			
33341	Ventilation, heating, air-conditioning, and commercial refrigeration equipment manufacturing	2	D	D	1000-2499			
333415	Air-conditioning and warm air heating equipment and commercial and industrial	1	D	D	1000-2499			
42	refrigeration equipment manufacturing Wholesale trade	46	242.017	15 070	444			
42 423	Durable goods merchant wholesalers	21	242,017 166,997	15,872 12,302	323			
4235	Metal and mineral (except petroleum) merchant wholesalers	2	D	D	20-99			
42351	Metal service centers and other metal merchant wholesalers	2	D	D	20-99			
423510	Metal service centers and other metal merchant wholesalers	2	D	D	20-99			
4238	Machinery, equipment, and supplies merchant wholesalers	5	43,092	4,263	89			
42384	Industrial supplies merchant wholesalers	2	D	D	20-99			
423840	Industrial supplies merchant wholesalers	2	D	D	20-99			
424	Nondurable goods merchant wholesalers	23	D	D	100-249			
4245	Farm product raw material merchant wholesalers	16	50,105	1,634	65			
425	Wholesale electronic markets and agents and brokers	2	D	D	0-19			
4251 42512	Wholesale electronic markets and agents and brokers Wholesale trade agents and brokers	2 2	D D	D D	0-19 0-19			
42512	Wholesale trade agents and brokers	2	D	D	0-19			
441	Motor vehicle and parts dealers	21	60,415	5,512	227			
4412	Other motor vehicle dealers	2	D	D	0-19			
441229	All other motor vehicle dealers	1	D	D	0-19			
442	Furniture and home furnishings stores	8	8,180	1,366	65			
4421	Furniture stores	5	D	D	20-99			
44211	Furniture stores	5	D	D	20-99			
442110	Furniture stores	5	D	D	20-99			
4422 443	Home furnishings stores	3 8	D 11,112	D 491	20-99 25			
4431	Electronics and appliance stores Electronics and appliance stores	8	11,112	491	25			
44311	Appliance, television, and other electronics stores	7	D	D	20-99			
443111	Household appliance stores	5	D	D	0-19			
444	Building material and garden equipment and supplies dealers	25	34,806	4,206	181			
4441	Building material and supplies dealers	15	24,878	3,079	140			
4442	Lawn and garden equipment and supplies stores	10	9,928	1,127	41			
44422	Nursery, garden center, and farm supply stores	8	D	D	20-99			
444220	Nursery, garden center, and farm supply stores	8	D	D	20-99			
44-45	Retail trade	175	355,101	38,638	2,273			
445 4451	Food and beverage stores	9 7	63,418	7,562	531 500-999			
445 i 446	Grocery stores Health and personal care stores	10	D 21,816	D 2,493	126			
4461	Health and personal care stores	10	21,816	2,493	126			
447	Gasoline stations	28	41,700	3,071	246			
44711	Gasoline stations with convenience stores	23	36,242	2,670	218			
447110	Gasoline stations with convenience stores	23	36,242	2,670	218			
448	Clothing and clothing accessories stores	21	13,806	2,006	166			
4481	Clothing stores	12	9,450	1,315	108			
451	Sporting goods, hobby, book, and music stores	9	3,414	465	63			
452	General merchandise stores	11	D	D	500-999			
4529 45200	Other general merchandise stores	9	D	D	250-499			
45299 452990	All other general merchandise stores	8 8	D D	D D	20-99 20-99			
452990 453	All other general merchandise stores Miscellaneous store retailers	8 16	D	D	20-99			
4532	Office supplies, stationery, and gift stores	4	D	D	20-99			
45321	Office supplies and stationery stores	1	D	D	20-99			
453210	Office supplies and stationery stores	1	D	D	20-99			
4539	Other miscellaneous store retailers	5	D	D	20-99			

NAICS			Sales/Shipments/	Annual	
Industry		Number of	•		
Code	Industry Description	Establishments	•		
45000	Manufactured (seek link house declare		Б	Б	0.40
45393 453930	Manufactured (mobile) home dealers  Manufactured (mobile) home dealers	1 1	D D	D D	0-19 0-19
453930	Nonstore retailers	9	10,224	1,134	46
4543	Direct selling establishments	7	D	D	20-99
454312	Liquefied petroleum gas (bottled gas) dealers	4	4,527	428	15
45439	Other direct selling establishments	3	D	D	20-99
454390	Other direct selling establishments	3	D	D	20-99
51 517	Information	18	N	5,285	247
517 53	Telecommunications Real estate and rental and leasing	9 41	N 29,392	2,509 8,738	75 383
531	Real estate	30	24,145	7,311	293
5311	Lessors of real estate	14	18,980	6,511	253
532	Rental and leasing services	11	5,247	1,427	90
54	Professional, scientific, and technical services	51	32,513	9,167	286
541	Professional, scientific, and technical services	51	32,513	9,167	286
5411	Legal services	18	D	D	20-99
54111 541110	Offices of lawyers	16 16	7,243	1,745	66 66
541110	Offices of lawyers Accounting, tax preparation, bookkeeping, and payroll services	9	7,243 1,755	1,745 927	47
54121	Accounting, tax preparation, bookkeeping, and payroll services	9	1,755	927	47
5413	Architectural, engineering, and related services	7	17,396	4,077	92
54133	Engineering services	4	D	D	20-99
541330	Engineering services	4	D	D	20-99
5419	Other professional, scientific, and technical services	9	D	D	20-99
54194	Veterinary services	5	2,459	646	36
541940 56	Veterinary services	5 44	2,459	646	36
561	Administrative and support and waste management and remediation services  Administrative and support services	39	25,059 21,454	13,048 12,246	1,044 1,008
5613	Employment services	5	5,938	4,362	525
5614	Business support services	3	D	D	100-249
56142	Telephone call centers	2	D	D	100-249
5616	Investigation and security services	2	D	D	20-99
5617	Services to buildings and dwellings	23	4,787	1,947	143
56172 561720	Janitorial services Janitorial services	11 11	2,726 2,726	1,260 1,260	109 109
562	Waste management and remediation services	5	3,605	802	36
62	Health care and social assistance	91	129,629	56,424	2,115
621	Ambulatory health care services	49	49,906	20,308	549
6211	Offices of physicians	13	36,456	15,143	321
62111	Offices of physicians	13	36,456	15,143	321
621111	Offices of physicians (except mental health specialists)	12	D	D	250-499
6212	Offices of dentists Offices of dentists	16	D D	D D	20-99
62121 621210	Offices of dentists Offices of dentists	16 16	D	D	20-99 20-99
6213	Offices of other health practitioners	15	D	D	20-99
622	Hospitals	1	D	D	500-999
623	Nursing and residential care facilities	17	D	D	250-499
624	Social assistance	24	D	D	250-499
6241	Individual and family services	10	D	D	250-499
62419	Other individual and family services	7	D	D	250-499
624190 6244	Other individual and family services Child day care services	7 10	D D	D D	250-499 20-99
62441	Child day care services  Child day care services	10	D	D	20-99
624410	Child day care services	10	D	D	20-99
71	Arts, entertainment, and recreation	15	6,907	1,673	213
713	Amusement, gambling, and recreation industries	12	6,670	1,625	209
7139	Other amusement and recreation services	11	D	D	100-249
72 704	Accommodation and food services	88	36,017	10,191	1,074
721 722	Accommodation	6	4,296	1,592	101
722 7222	Food services and drinking places Limited-service eating places	82 30	31,721 17,134	8,599 4,534	973 548
7222	Limited-service eating places  Limited-service eating places	30	17,134	4,534 4,534	548
7223	Special food services	5	2,210	322	33
81	Other services (except public administration)	71	18,462	5,386	381
811	Repair and maintenance	33	10,136	2,656	199
8111	Automotive repair and maintenance	26	8,199	2,260	174
81111	Automotive mechanical and electrical repair and maintenance	14	3,510	1,005	52

Economy-Wide Key Statistics for Marshall County: 2002

(Note: In Excel, to view other years, select the tabs at the bottom of the page)

NAICS			Sales/SI	nipments/	Annual	
Industry		Numbe	r of Receipts	/Revenue	Payroll	Number of
Code	Industry Description	Establishme	nts	(\$1,000)	(\$1,000)	Employees
811111	General automotive repair	13	D	ı	D	20-99
81112	Automotive body, paint, interior, and glass repair	6	D	1	D	0-19
811121	Automotive body, paint, and interior repair and maintenance	5	1,803	2	292	11
81119	Other automotive repair and maintenance	6	D	I	D	100-249
812	Personal and laundry services	25	5,982	2	2,019	142
8121	Personal care services	15	D	I	D	20-99
81211	Hair, nail, and skin care services	13	1,735	-	739	58
812112	Beauty salons	13	1,735	-	739	58
8122	Death care services	5	3,318	(	986	44

NOTE: Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see <u>Survey Methodology</u>. Data in this table represent those available when this report was created; data may not be available for all NAICS industries or geographies or may be preliminary and subject to change. Data in this table are subject to employment- and/or sales-size minimums that vary by industry.

- D: Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- N: Not available or not comparable.
- Q: Revenue not collected at this level.
- r: Revised.
- S: Withheld because estimate did not meet publication standards.
- s: Sampling error exceeds 40 percent.
- X: Not applicable
- Z: Less than half the unit shown.

Source: U.S. Bureau of the Census, 2002 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.iowadatacenter.org

				Γ	Value of calco	I	
					Value of sales,		
		Tax			shipments,	Annual	
		status	Type of	Number of	receipts, revenue, or business done	payroll	Number of
1007 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4
1997 NAICS COUE	Meaning of 1997 NAICS code	iliuicatoi	operation	establisililelits	(\$1,000)	(φ1,000)	employees
31-33	Manufacturing			44	1,413,226	173,984	5,363
	Food mfg			2	D	D	g
	Meat product mfg			1	D	D	g
	Animal slaughtering & processing			1	D	D	g
	Animal (except poultry) slaughtering			1	D	D	g
	Fabricated metal product mfg			8	D	D	g
	Other fabricated metal product mfg			3	D	D	g
	Metal valve mfg			2	D	D	g
	Industrial valve mfg			1	D	D	g
	Machinery mfg			5	D	D	g
	Ventilation, heating, AC, & commercial refrigeration equip mfg			1	D	D	f
	Ventilation, heating, AC, & commercial refrigeration equip mfg			1	D	D	f
	AC & warm air heating & commercial/industrial refrig equip mfg			1	D	D	f
	Wholesale trade		0	58	227,561	16,620	488
42	Wholesale trade		10	49	153,121	12,729	370
42	Wholesale trade		20	5	Ď	Ď	С
	Wholesale trade		40	4	D	D	a
421	Wholesale trade, durable goods		0	26	116,993	11,350	321
	Wholesale trade, durable goods		10	22	Ď	Ď	С
	Wholesale trade, durable goods		20	2	D	D	b
	Metal & mineral (except petroleum) whsle		0	2	D	D	b
	Metal service centers & offices		0	2	D	D	b
421510	Metal service centers & offices		0	2	D	D	b
4215101	Ferrous metal service centers & sales offices		0	2	D	D	b
42151011	Ferrous metal service centers		0	2	D	D	b
4218	Machinery, equipment, & supplies whsle		0	5	34,080	4,028	77
	Machinery, equipment, & supplies whsle		10	5	34,080	4,028	77
	Farm & garden machinery & equipment whsle		0	2	D	D	b
	Farm & garden machinery & equipment whsle		10	2	D	D	b
421820	Farm & garden machinery & equipment whsle		0	2	D	D	b
	Farm & garden machinery & equipment whsle		10	2	D	D	b
4218201	Farm machinery & equipment - farm dealers		0	2	D	D	b
	Farm machinery & equipment - farm dealers		10	2	D	D	b
	Industrial supplies whsle		0	2	D	D	b
42184	Industrial supplies whsle		10	2	D	D	b
421840	Industrial supplies whsle		0	2	D	D	b
421840	Industrial supplies whsle		10	2	D	D	b
	Miscellaneous durable goods whsle		0	4	D	D	b
	Miscellaneous durable goods whsle		10	2	D	D	b
422	Wholesale trade, nondurable goods		0	32	110,568	5,270	167
422	Wholesale trade, nondurable goods		10	27	D	D	С

				T		1	
					Value of sales,		
		-			shipments,		
		Tax	T	Nissas Is a see a f	receipts, revenue,	Annual	Normalia and a f
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4
400	NAVI		40	0	Б	Б.	_
	Wholesale trade, nondurable goods		40	2	D	D	a
	Paper & paper product whsle		0	3	D	D	b
	Paper & paper product whsle		10	2	D	D	a
	Grocery & related products whsle		0	3	D	D	b
	Other grocery & related products whsle		0	1	D	D	а
	Other grocery & related products whsle		0	1	D	D	a
	Farm-product raw material whsle		0	17	D	D	b
	Farm-product raw material whsle		10	17	D	D	b
	Grain & field bean whsle		0	16	62,615	1,947	81
	Grain & field bean whsle		10	16	62,615	1,947	81
	Grain & field bean whsle		0	16	62,615	1,947	81
	Grain & field bean whsle		10	16	62,615	1,947	81
	Retail trade			182	319,871	33,875	2,457
441	Motor vehicle & parts dealers			21	53,761	5,374	233
4412	Other motor vehicle dealers			4	D	D	а
441229	All other motor vehicle dealers			1	D	D	а
4413	Automotive parts, accessories, & tire stores			10	D	D	b
44131	Automotive parts & accessories stores			8	8,294	1,296	70
441310	Automotive parts & accessories stores			8	8,294	1,296	70
442	Furniture & home furnishings stores			12	8,868	1,382	84
4421	Furniture stores			7	5,788	975	60
44211	Furniture stores			7	5,788	975	60
442110	Furniture stores			7	5,788	975	60
4422	Home furnishings stores			5	3,080	407	24
443	Electronics & appliance stores			8	5,879	493	38
	Electronics & appliance stores			8	5,879	493	38
	Appliance, television, & other electronics stores			7	Ď	D	b
	Radio, television, & other electronics stores			3	D	D	а
	Building material & garden equipment & supplies dealers			28	46,358	5,069	293
	Building material & supplies dealers			17	32,934	4,064	237
	Other building material dealers			10	19,371	2,510	115
	Other building material dealers			10	19,371	2,510	115
	Lawn & garden equipment & supplies stores			11	13,424	1,005	56
	Nursery & garden centers			9	D	D	b
	Nursery & garden centers			9	D	D	b
	Food & beverage stores			11	57,637	6,199	533
	Grocery stores			8	D	0,133 D	f
	Health & personal care stores			10	16,239	2,166	122
	Health & personal care stores			10	16,239	2,166	122
	Gasoline stations			29	37,822	2,160	244
	Gasoline stations			29	37,822	2,369	244
44/1	Gasumic stations			29	31,022	2,309	∠44

					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4
	Gasoline stations with convenience stores			24	34,906	2,171	229
	Gasoline stations with convenience stores			24	34,906	2,171	229
	Clathing & clothing accessories stores			26	21,470	3,008	239
	Clothing stores Shoe stores			15 7	11,696 7,811	1,597 1,036	166 50
	Shoe stores			7	7,811 7,811	1,036	50
	Shoe stores			7	7,811 7,811	1,036	50
	Men's shoe stores			1	7,611 D	1,036 D	30 а
	Athletic footwear stores			2	D	D	a b
	Sporting goods, hobby, book, & music stores			8	D	D	b
	Book, periodical, & music stores			4	2,956	372	44
	General merchandise stores			8	51,593	5,045	496
	Miscellaneous store retailers			15	D	0,043 D	<del>-</del> 50
	Office supplies & stationery stores			1	D	D	a
	Office supplies & stationery stores			1	D	D	a
	Office supplies stores			1	D	D	a
	Other miscellaneous store retailers			4	D	D	b
	Manufactured (mobile) home dealers			1	D	D	a
	Manufactured (mobile) home dealers			1	D	D	a
	Nonstore retailers			6	6,359	841	36
	Direct selling establishments			5	D	D	b
	Other direct selling establishments			2	D	D	a
	Other direct selling establishments			2	D	D	а
	Real estate & rental & leasing			32	20,624	6,107	247
531	Real estate			25	16,674	5,109	188
5311	Lessors of real estate			12	13,336	4,686	161
5312	Offices of real estate agents & brokers			10	3,180	366	23
	Offices of real estate agents & brokers			10	3,180	366	23
	Offices of real estate agents & brokers			10	3,180	366	23
532	Rental & leasing services			7	3,950	998	59
54	Professional, scientific, & technical services	Т		50	13,384	4,870	201
541	Professional, scientific, & technical services	Т		50	13,384	4,870	201
	Legal services	T		22	6,335	1,453	77
	Offices of lawyers	Т		19	5,967	1,284	64
541110	Offices of lawyers	Т		19	5,967	1,284	64
	Offices of lawyers (except legal aid societies)	Т		19	5,967	1,284	64
5412	Accounting, tax return prep, bookkeeping, & payroll services	Т		11	2,045	926	56
	Accounting, tax return prep, bookkeeping, & payroll services	Т		11	2,045	926	56
	Architectural, engineering, & related services	Т		7	3,865	2,167	57
	Administrative & support & waste management & remediation serv			38	17,787	7,935	669
561	Administrative & support services			31	13,683	6,870	600

1997 NAICS code	Meaning of 1997 NAICS code	Tax status indicator <sup>1</sup>	Type of operation <sup>2</sup>	Number of establishments	Value of sales, shipments, receipts, revenue, or business done (\$1,000) 3	Annual payroll (\$1,000) <sup>3</sup>	Number of employees 4
1001 10 100 0000	induming of 1007 17 the code	maioatoi	operation.	Cotabiloriniorito	(41,000)	(ψ.,σσσ)	ompioyeec
5614	Business support services			4	D	D	С
	Services to buildings & dwellings			14	5,072	2,652	229
	Janitorial services			9	3,849	2,167	198
561720	Janitorial services			9	3,849	2,167	198
562	Waste management & remediation services			7	4,104	1,065	69
	Educational services	Т		2	Ď	Ď	а
	Health care & social assistance	Т		60	35,900	17,395	612
621	Ambulatory health care services	Т		52	28,452	13,247	359
	Offices of physicians	Т		22	20,888	10,731	220
	Offices of physicians	Ť		22	20,888	10,731	220
	Offices of physicians (except mental health specialists)	Ť		21	D	D	C
	Offices of dentists	Ť		16	4,468	1,435	75
	Offices of dentists	Ť		16	4,468	1,435	75
_	Offices of dentists	Ť		16	4,468	1,435	75
	Offices of other health practitioners	Ť		14	3,096	1,081	64
	Nursing & residential care facilities	T		4	7,318	4,125	245
	Arts, entertainment, & recreation	Ť		9	2,219	490	75
	Amusement, gambling, & recreation industries	Ť		8	D D	D	b
	Other amusement & recreation services	÷ Ť		7	D	D	b
	Accommodation & foodservices	'		, 86	29,741	8,411	1,070
	Accommodation			10	4,186	1,293	116
	Foodservices & drinking places			76	25,555	7,118	954
	Limited-service eating places			31	13,767	3,846	496
				7	2,273	560	64
	Special foodservices Other services (except public administration)	Т		7 57	14,952	3,896	250
		Ť		37 37	8,895	2,041	250 125
	Repair & maintenance	† T				•	125 105
	Automotive repair & maintenance	† T		32	7,609	1,777	
	Automotive mechanical & electrical repair & maintenance	+ +		21	3,979	1,123	49
	General automotive repair	+ +		14	2,980	668	33
	Other automotive repair & maintenance	· · · · · · · · · · · · · · · · · · ·		6	2,772	431	37
	Personal & laundry services	T		20	6,057	1,855	125
	Personal care services	T		10	1,084	395	41
	Hair, nail, & skin care services	T -		10	1,084	395	41
	Beauty shops	T		10	1,084	395	41
_	Death care services	T_		6	4,362	1,225	66
	Funeral homes & funeral services	<u>T</u>		3	D	D	b
812210	Funeral homes & funeral services	T		3	D	D	b

<sup>&</sup>lt;sup>1</sup> Tax status indicator meaning

T: Taxable establishments

N: Non-taxable establishments

 $<sup>^{\</sup>rm 3}$  D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals

<sup>&</sup>lt;sup>3</sup> N: Not available or not comparable

## **Economic-Wide Key Statistics for Marshall County: 1997**

					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code Meanir	ng of 1997 NAICS code	indicator 1	operation <sup>2</sup>	establishments	(\$1,000) <sup>3</sup>	(\$1,000) <sup>3</sup>	employees 4

## <sup>2</sup> Type of operation meaning

- 00: Wholesale trade
- 10: Merchant wholesalers
- 11: Wholesaler distributors and jobbers
- 12: Importers
- 13: Exporters
- 14: Own brand importer-marketers
- 15: Terminal grain elevators
- 17: Country grain elevators
- 19: Assemblers of farm products, except country grain elevators
- 20: Manufacturers' sales branches and sales offices
- 21: Sales branches (with stock)
- 22: Sales offices (without stock)
- 40: Agents, brokers, and commission merchants
- 41: Auction companies
- 42: Brokers
- 43: Commission merchants
- 44: Import agents
- 45: Export agents
- 46: Manufacturers' agents

- <sup>3</sup> S: Withheld because estimate did not meet publication standards
- <sup>3</sup> Z: Less than half the unit shown

## <sup>4</sup> Number of employees

- a: 0 19 employees
- b: 20 99 employees
- c: 100 249 employees
- e: 250 499 employees
- f: 500 999 employees
- g: 1,000 2,499 employees
- h: 2,500 4,999 employees
- i: 5,000 9,999 employees
- j: 10,000 24,999 employees
- k: 25,000 49,999 employees
- I: 50,000 99,999 employees
- m: 100,000 or more employees
- p: 10 to 19 percent estimated
- q: 20 to 29 percent estimated
- r: Revised
- s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.silo.lib.ia.us/specialized-services/datacenter/index.html