| NAICS | | | Sales/Shipments/ | Annual | |
|------------------|---|-----------------------------|-------------------------------|----------------------|------------------------|
| Industry Code | Industry Description | Number of Establishments | Receipts/Revenue (\$1,000) | Payroll (\$1,000) | Number of Employees |
| 31-33 | Manufacturing | 43 | 207,602 | 47,700 | 1,381 |
| 42 | Wholesale trade | 47 | 123,046 | 8,630 | 264 |
| 423 | Durable goods merchant wholesalers | 26 | D | D | 100-249 |
| 4238 | Machinery, equipment, and supplies merchant wholesalers | 9 | D | D | 20-99 |
| 4239 | Miscellaneous durable goods merchant wholesalers | 2 | D | D | 0-19 |
| 424 | Nondurable goods merchant wholesalers | 19 | D | D | 100-249 |
| 4247 | Petroleum and petroleum products merchant wholesalers | 3 | D | D | 0-19 |
| 4249 425 | Miscellaneous nondurable goods merchant wholesalers Wholesale electronic markets and agents and brokers | 7 2 | D D | D D | 20-99 0-19 |
| 4251 | Wholesale electronic markets and agents and brokers | 2 | D | D | 0-19 |
| 42511 | Business to business electronic markets | 1 | D | D | 0-19 |
| 425110 | Business to business electronic markets | 1 | D | D | 0-19 |
| 42512 | Wholesale trade agents and brokers | 1 | D | D | 0-19 |
| 425120 | Wholesale trade agents and brokers | 1 | D | D | 0-19 |
| 441 | Motor vehicle and parts dealers | 11 | 37,205 | 3,627 | 132 |
| 442 443 | Furniture and home furnishings stores | 4 3 | 711 327 | 82 108 | 5 10 |
| 443 444 | Electronics and appliance stores Building material and garden equipment and supplies dealers | 13 | 10,263 | 1,194 | 61 |
| 4441 | Building material and supplies dealers | 8 | D | 1,134 D | 20-99 |
| 4442 | Lawn and garden equipment and supplies stores | 5 | D | D | 20-99 |
| 44422 | Nursery, garden center, and farm supply stores | 4 | 5,240 | 411 | 29 |
| 444220 | Nursery, garden center, and farm supply stores | 4 | 5,240 | 411 | 29 |
| 44-45 | Retail trade | 87 | 429,729 | 36,452 | 1,383 |
| 445 | Food and beverage stores | 4 | D | D | 100-249 |
| 446 4461 | Health and personal care stores | 8 8 | 12,983 | 1,631 | 146 146 |
| 44619 | Health and personal care stores Other health and personal care stores | 4 | 12,983 D | 1,631 D | 20-99 |
| 446191 | Food (health) supplement stores | 4 | D | D | 20-99 |
| 447 | Gasoline stations | 9 | 11,771 | 848 | 86 |
| 448 | Clothing and clothing accessories stores | 8 | 3,291 | 476 | 30 |
| 451 | Sporting goods, hobby, book, and music stores | 3 | 497 | 117 | 19 |
| 452 | General merchandise stores | 3 | D | D | 100-249 |
| 453 454 | Miscellaneous store retailers | 6 | 1,349 D | 207 D | 21 500-999 |
| 454 4541 | Nonstore retailers Electronic shopping and mail-order houses | 15 10 | 30,921 | 3,830 | 500-999 86 |
| 45411 | Electronic shopping and mail-order houses | 10 | 30,921 | 3,830 | 86 |
| 4543 | Direct selling establishments | 5 | D | D | 250-499 |
| 45439 | Other direct selling establishments | 3 | D | D | 250-499 |
| 454390 | Other direct selling establishments | 3 | D | D | 250-499 |
| 51 | Information | 31 | N | 3,813 | 197 |
| 53 | Real estate and rental and leasing | 19 | 6,912 | 967 | 40 |
| 531 532 | Real estate | 16 3 | 6,258 654 | 834 133 | 34 6 |
| 532 54 | Rental and leasing services Professional, scientific, and technical services | 139 | 61,904 | 25,047 | 637 |
| 541 | Professional, scientific, and technical services | 139 | 61,904 | 25,047 | 637 |
| 5411 | Legal services | 17 | D | D | 20-99 |
| 54111 | Offices of lawyers | 15 | 4,108 | 2,204 | 45 |
| 541110 | Offices of lawyers | 15 | 4,108 | 2,204 | 45 |
| 5412 | Accounting, tax preparation, bookkeeping, and payroll services | 14 | 2,797 | 1,247 | 51 |
| 54121 | Accounting, tax preparation, bookkeeping, and payroll services | 14 | 2,797 | 1,247 | 51 |
| 5413 5415 | Architectural, engineering, and related services Computer systems design and related services | 15 34 | 10,574 10,278 | 5,399 5,038 | 142 105 |
| 54151 | Computer systems design and related services | 34 | 10,278 | 5,038 | 105 |
| 541511 | Custom computer programming services | 16 | 8,677 | 4,378 | 87 |
| 5416 | Management, scientific, and technical consulting services | 34 | 6,802 | 1,847 | 77 |
| 54161 | Management consulting services | 29 | 5,983 | 1,706 | 70 |
| 5418 | Advertising and related services | 7 | D | D | 20-99 |
| 54181 | Advertising agencies | 3 | D | D | 20-99 |
| 541810 | Advertising agencies | 3 | D | D | 20-99 |
| 5419 54192 | Other professional, scientific, and technical services Photographic services | 7 1 | D D | D D | 100-249 20-99 |
| 541921 | Photography studios, portrait | 1 | D | D | 20-99 |
| 56 | Administrative and support and waste management and remediation services | 24 | 8,098 | 2,195 | 89 |
| 561 | Administrative and support services | 22 | D | D | 20-99 |
| 562 | Waste management and remediation services | 2 | D | D | 20-99 |
| 61 | Educational services | 7 | D | D | 20-99 |
| 611 | Educational services | 7 | D | D | 20-99 |

Economy-Wide Key Statistics for Jefferson County: 2002 (Note: In Excel, to view other years, select the tabs at the bottom of the page)

| NAICS | | | Sales/Shipments/ | Annual | |
|----------|--|----------------|------------------|-----------|------------------|
| Industry | | Number of | Receipts/Revenue | Payroll | Number of |
| Code | Industry Description | Establishments | (\$1,000) | (\$1,000) | Employees |
| | | | | | |
| 6117 | Educational support services | 3 | D | D | 0-19 |
| 61171 | Educational support services | 3 | D | D | 0-19 |
| 611710 | Educational support services | 3 | D | D | 0-19 |
| 62 | Health care and social assistance | 49 | 37,905 | 16,232 | 708 |
| 621 | Ambulatory health care services | 28 | D | D | 100-249 |
| 6211 | Offices of physicians | 11 | 6,869 | 3,474 | 129 |
| 62111 | Offices of physicians | 11 | 6,869 | 3,474 | 129 |
| 621111 | Offices of physicians (except mental health specialists) | 10 | D | D | 100-249 |
| 6212 | Offices of dentists | 5 | 2,794 | 696 | 33 |
| 62121 | Offices of dentists | 5 | 2,794 | 696 | 33 |
| 621210 | Offices of dentists | 5 | 2,794 | 696 | 33 |
| 6213 | Offices of other health practitioners | 10 | D | D | 20-99 |
| 623 | Nursing and residential care facilities | 5 | D | D | 100-249 |
| 624 | Social assistance | 15 | D | D | 100-249 |
| 6241 | Individual and family services | 11 | D | D | 20-99 |
| 62412 | Services for the elderly and persons with disabilities | 6 | D | D | 20-99 |
| 624120 | Services for the elderly and persons with disabilities | 6 | D | D | 20-99 |
| 71 | Arts, entertainment, and recreation | 13 | 2,490 | 856 | 76 |
| 72 | Accommodation and food services | 33 | 10,704 | 3,167 | 359 |
| 721 | Accommodation | 4 | 3,716 | 1,095 | 106 |
| 722 | Food services and drinking places | 29 | 6,988 | 2,072 | 253 |
| 81 | Other services (except public administration) | 38 | 14,051 | 1,515 | 138 |
| 811 | Repair and maintenance | 13 | 2,863 | 714 | 34 |
| 8111 | Automotive repair and maintenance | 12 | D | D | 20-99 |
| 812 | Personal and laundry services | 15 | 1,863 | 491 | 62 |
| 8121 | Personal care services | 8 | 559 | 141 | 20 |
| 81211 | Hair, nail, and skin care services | 8 | 559 | 141 | 20 |

NOTE: Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see <u>Survey Methodology</u>. Data in this table represent those available when this report was created; data may not be available for all NAICS industries or geographies or may be preliminary and subject to change. Data in this table are subject to employment- and/or sales-size minimums that vary by industry.

- D: Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- N: Not available or not comparable.
- Q: Revenue not collected at this level.
- r: Revised.
- S: Withheld because estimate did not meet publication standards.
- s: Sampling error exceeds 40 percent.
- X: Not applicable
- Z: Less than half the unit shown.

Source: U.S. Bureau of the Census, 2002 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.iowadatacenter.org

| | | | | | Value of sales, shipments, | | |
|-----------------|---|-------------|------------------------|----------------|----------------------------|------------------------|-------------|
| | | Tax | | | receipts, revenue, | Annual | |
| | | status | Type of | Number of | or business done | payroll | Number of |
| 1997 NAICS code | Meaning of 1997 NAICS code | indicator 1 | operation ² | establishments | (\$1,000) ³ | (\$1,000) ³ | employees 4 |
| | | | - | | • • • | | |
| 31-33 | Manufacturing | | | 37 | 256,573 | 56,353 | 1,751 |
| 331 | Primary metal mfg | | | 2 | D | D | f |
| 3315 | Foundries | | | 2 | D | D | f |
| 42 | Wholesale trade | | 0 | 50 | 78,296 | 6,603 | 275 |
| | Wholesale trade | | 10 | 41 | 72,055 | 6,133 | 257 |
| 42 | Wholesale trade | | 20 | 3 | 3,047 | 242 | 10 |
| | Wholesale trade | | 40 | 6 | 3,194 | 228 | 8 |
| | Wholesale trade, durable goods | | 0 | 27 | 39,038 | 4,108 | 150 |
| | Wholesale trade, durable goods | | 10 | 23 | 36,842 | 3,901 | 145 |
| 4213 | Lumber & other construction materials whsle | | 0 | 2 | D | D | а |
| - | Lumber & other construction materials whsle | | 10 | 2 | D | D | а |
| | Machinery, equipment, & supplies whsle | | 0 | 10 | 16,153 | 2,006 | 68 |
| | Machinery, equipment, & supplies whsle | | 10 | 8 | D | D | b |
| | Farm & garden machinery & equipment whsle | | 0 | 6 | 12,268 | 1,182 | 40 |
| 42182 | Farm & garden machinery & equipment whsle | | 10 | 5 | D | D | b |
| | Farm & garden machinery & equipment whsle | | 0 | 6 | 12,268 | 1,182 | 40 |
| | Farm & garden machinery & equipment whsle | | 10 | 5 | D | D | b |
| | Miscellaneous durable goods whsle | | 0 | 3 | D | D | а |
| | Miscellaneous durable goods whsle | | 10 | 2 | D | D | а |
| | Wholesale trade, nondurable goods | | 0 | 23 | 39,258 | 2,495 | 125 |
| 422 | Wholesale trade, nondurable goods | | 10 | 18 | 35,213 | 2,232 | 112 |
| | Retail trade | | | 107 | 279,198 | 38,549 | 1,165 |
| | Motor vehicle & parts dealers | | | 12 | 35,610 | 2,520 | 163 |
| | Furniture & home furnishings stores | | | 4 | 2,115 | 381 | 23 |
| | Electronics & appliance stores | | | 7 | 4,737 | 709 | 34 |
| 4431 | Electronics & appliance stores | | | 7 | 4,737 | 709 | 34 |
| 44312 | Computer & software stores | | | 2 | D | D | а |
| | Computer & software stores | | | 2 | D | D | а |
| | Building material & garden equipment & supplies dealers | | | 14 | 15,482 | 1,788 | 80 |
| | Building material & supplies dealers | | | 10 | D | D | b |
| | Other building material dealers | | | 9 | D | D | b |
| 444190 | Other building material dealers | | | 9 | D | D | b |
| | Lawn & garden equipment & supplies stores | | | 4 | D | D | b |
| | Nursery & garden centers | | | 3 | 5,262 | 368 | 27 |
| 444220 | Nursery & garden centers | | | 3 | 5,262 | 368 | 27 |
| 445 | Food & beverage stores | | | 5 | D | D | С |
| | Health & personal care stores | | | 7 | 9,132 | 1,049 | 65 |
| | Health & personal care stores | | | 7 | 9,132 | 1,049 | 65 |
| 4461102 | Proprietary stores | | | 1 | D | D | а |

| shipments, Tax receipts, revenue. Annua | |
|---|-----------|
| Tax receipts, revenue, Annua status Type of Number of or business done payro | Number of |
| 1997 NAICS code Meaning of 1997 NAICS code indicator operation establishments (\$1,000) 3 (\$1,000) | |
| 1997 NAICO Code Meaning of 1997 NAICO Code Midicator Operation establishments (\$1,000) (\$1,000) | employees |
| 44619 Other health & personal care stores 1 D D | b |
| 446191 Food (health) supplement stores 1 D D | b |
| 447 Gasoline stations 12 13,050 839 | 91 |
| 448 Clothing & clothing accessories stores 10 2,487 476 | 32 |
| 451 Sporting goods, hobby, book, & music stores 5 743 117 | 17 |
| 452 General merchandise stores 1 D D | С |
| 453 Miscellaneous store retailers 15 3,404 481 | 46 |
| 4539 Other miscellaneous store retailers 8 D D | а |
| 45399 All other miscellaneous store retailers 5 D D | а |
| 454 Nonstore retailers 15 D D | С |
| 4543 Direct selling establishments 6 D D | С |
| 45439 Other direct selling establishments 5 D D | С |
| 454390 Other direct selling establishments 5 D D | С |
| 513 Broadcasting & telecommunications 14 D D | f |
| 53 Real estate & rental & leasing 14 1,944 369 | 29 |
| 531 Real estate 12 D D | b |
| 532 Rental & leasing services 2 D D | а |
| 54 Professional, scientific, & technical services T 122 50,989 20,92 | 538 |
| 541 Professional, scientific, & technical services T 122 50,989 20,92 | 538 |
| 5411 Legal services T 17 3,195 1,352 | 47 |
| 5412 Accounting, tax return prep, bookkeeping, & payroll services T 13 3,429 1,522 | 69 |
| 54121 Accounting, tax return prep, bookkeeping, & payroll services T 13 3,429 1,522 | 69 |
| 5413 Architectural, engineering, & related services T 14 11,964 7,013 | 169 |
| 54133 Engineering services T 7 9,530 6,184 | 139 |
| 541330 Engineering services T 7 9,530 6,184 | 139 |
| 5415 Computer systems design & related services T 27 9,248 4,141 | 99 |
| 54151 Computer systems design & related services T 27 9,248 4,141 | 99 |
| 541512 Computer systems design services T 10 D D | b |
| 5415122 Computer systems consultants (except systems integrators) T 8 D D | b |
| 5416 Management, scientific, & technical consulting services T 34 5,919 1,566 | 46 |
| 54161 Management consulting services T 28 5,237 1,351 | 39 |
| 5418 Advertising & related services T 7 D D | b |
| 5419 Other professional, scientific, & technical services T 2 D D | b |
| 54192 Photographic services T 1 D D | b |
| 541921 Photographic studios, portrait T 1 D D | b |
| 56 Administrative & support & waste management & remediation serv 23 4,880 1,437 | 155 |
| 561 Administrative & support services 22 D D | С |
| 61 Educational services T 8 2,840 494 | 15 |
| 611 Educational services T 8 2,840 494 | 15 |

Economic-Wide Key Statistics for Jefferson County: 1997

| 1997 NAICS code | Meaning of 1997 NAICS code | Tax status indicator 1 | Type of operation ² | Number of establishments | Value of sales, shipments, receipts, revenue, or business done (\$1,000) 3 | Annual payroll (\$1,000) ³ | Number of employees ⁴ |
|-----------------|--|------------------------------|--------------------------------|--------------------------|--|---------------------------------------|----------------------------------|
| | | | | | (, , , | (, , , | |
| 62 | Health care & social assistance | Т | | 37 | 17,671 | 8,370 | 466 |
| 621 | Ambulatory health care services | Т | | 28 | 11,650 | 5,418 | 216 |
| 6211 | Offices of physicians | Т | | 9 | 7,172 | 3,734 | 127 |
| 62111 | Offices of physicians | Т | | 9 | 7,172 | 3,734 | 127 |
| 621111 | Offices of physicians (except mental health specialists) | Т | | 8 | D | D | С |
| 6212 | Offices of dentists | Т | | 7 | 2,336 | 896 | 44 |
| 62121 | Offices of dentists | Т | | 7 | 2,336 | 896 | 44 |
| 621210 | Offices of dentists | Т | | 7 | 2,336 | 896 | 44 |
| 6213 | Offices of other health practitioners | Т | | 8 | 1,573 | 535 | 24 |
| 623 | Nursing & residential care facilities | Т | | 5 | 5,391 | 2,770 | 241 |
| 71 | Arts, entertainment, & recreation | Т | | 7 | 545 | 159 | 10 |
| 72 | Accommodation & foodservices | | | 41 | 10,742 | 2,656 | 365 |
| 721 | Accommodation | | | 6 | 3,656 | 886 | 111 |
| 722 | Foodservices & drinking places | | | 35 | 7,086 | 1,770 | 254 |
| 81 | Other services (except public administration) | Т | | 30 | 5,515 | 1,247 | 78 |
| 811 | Repair & maintenance | Т | | 15 | 3,679 | 730 | 37 |
| 8111 | Automotive repair & maintenance | Т | | 12 | 3,246 | 669 | 29 |
| 81111 | Automotive mechanical & electrical repair & maintenance | Т | | 8 | D | D | b |
| 811111 | General automotive repair | Т | | 6 | D | D | b |
| 812 | Personal & laundry services | Т | | 15 | 1,836 | 517 | 41 |
| 8121 | Personal care services | Т | | 7 | 519 | 164 | 17 |
| 81211 | Hair, nail, & skin care services | Т | | 7 | 519 | 164 | 17 |

¹ Tax status indicator meaning

- T: Taxable establishments
- N: Non-taxable establishments

² Type of operation meaning

- 00: Wholesale trade
- 10: Merchant wholesalers
- 11: Wholesaler distributors and jobbers
- 12: Importers
- 13: Exporters
- 14: Own brand importer-marketers
- 15: Terminal grain elevators
- 17: Country grain elevators
- 19: Assemblers of farm products, except country grain elevators
- 20: Manufacturers' sales branches and sales offices

- $^{\rm 3}$ D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals
- ³ N: Not available or not comparable
- ³ S: Withheld because estimate did not meet publication standards
- ³ Z: Less than half the unit shown

⁴ Number of employees

- a: 0 19 employees
- b: 20 99 employees
- c: 100 249 employees
- e: 250 499 employees
- f: 500 999 employees
- g: 1,000 2,499 employees
- h: 2,500 4,999 employees
- i: 5,000 9,999 employees

Economic-Wide Key Statistics for Jefferson County: 1997

| | | | | | Value of sales, | | |
|-----------------|----------------------------|-------------|------------------------|----------------|------------------------|------------------------|-------------|
| | | | | | shipments, | | |
| | | Tax | | | receipts, revenue, | Annual | |
| | | status | Type of | Number of | or business done | payroll | Number of |
| 1997 NAICS code | Meaning of 1997 NAICS code | indicator 1 | operation ² | establishments | (\$1,000) ³ | (\$1,000) ³ | employees 4 |

- 21: Sales branches (with stock)
- 22: Sales offices (without stock)
- 40: Agents, brokers, and commission merchants
- 41: Auction companies
- 42: Brokers
- 43: Commission merchants
- 44: Import agents
- 45: Export agents
- 46: Manufacturers' agents

- j: 10,000 24,999 employees
- k: 25,000 49,999 employees
- I: 50,000 99,999 employees
- m: 100,000 or more employees
- p: 10 to 19 percent estimated
- q: 20 to 29 percent estimated
- r: Revised
- s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.silo.lib.ia.us/specialized-services/datacenter/index.html