NAICS			Sales/Shipments/	Annual	
Industry Code	Industry Description	Number of Establishments	Receipts/Revenue (\$1,000)	Payroll (\$1,000)	Number of Employees
31-33		•		70,833	
336	Manufacturing Transportation equipment manufacturing	31 2	721,898 D	70,633 D	2,127 500-999
337	Furniture and related product manufacturing	3	D	D	500-999
3371	Household and institutional furniture and kitchen cabinet manufacturing	2	D	D	500-999
33712	Household and institutional furniture manufacturing	1	D	D	500-999
337121 42	Upholstered household furniture manufacturing Wholesale trade	1 25	D 229,142	D 12,024	500-999 345
423	Durable goods merchant wholesalers	14	D	12,024 D	100-249
4233	Lumber and other construction materials merchant wholesalers	3	D	D	20-99
4238	Machinery, equipment, and supplies merchant wholesalers	5	D	D	20-99
4239	Miscellaneous durable goods merchant wholesalers	2	D	D	20-99
42391 423910	Sporting and recreational goods and supplies merchant wholesalers Sporting and recreational goods and supplies merchant wholesalers	1	D D	D D	20-99 20-99
424	Nondurable goods merchant wholesalers	9	D	D	20-99
4245	Farm product raw material merchant wholesalers	4	D	D	20-99
4249	Miscellaneous nondurable goods merchant wholesalers	2	D	D	0-19
425	Wholesale electronic markets and agents and brokers	2	D	D	0-19
4251 42512	Wholesale electronic markets and agents and brokers Wholesale trade agents and brokers	2 2	D D	D D	0-19 0-19
425120	Wholesale trade agents and brokers	2	D	D	0-19
441	Motor vehicle and parts dealers	19	71,475	5,583	165
4412	Other motor vehicle dealers	6	D	D	20-99
44121	Recreational vehicle dealers	1	D	D	0-19
441210	Recreational vehicle dealers	1	D D	D D	0-19
44122 441222	Motorcycle, boat, and other motor vehicle dealers Boat dealers	5 4	22,581	1,850	20-99 46
442	Furniture and home furnishings stores	6	5,359	760	49
4421	Furniture stores	2	D	D	20-99
44211	Furniture stores	2	D	D	20-99
442110	Furniture stores	2	D	D	20-99
443 444	Electronics and appliance stores	5 9	1,412 19,212	163 2,563	11 143
4441	Building material and garden equipment and supplies dealers Building material and supplies dealers	7	19,212 D	2,303 D	20-99
44-45	Retail trade	117	207,773	21,345	1,163
445	Food and beverage stores	11	26,196	3,180	177
446	Health and personal care stores	4	D	D	20-99
447	Gasoline stations	13	16,352	1,152	99
448 451	Clothing and clothing accessories stores Sporting goods, hobby, book, and music stores	16 5	5,778 974	922 105	78 15
452	General merchandise stores	3	D	D	250-499
4529	Other general merchandise stores	3	D	D	250-499
453	Miscellaneous store retailers	20	D	D	20-99
454	Nonstore retailers	6	661	193	22
51 53	Information Real estate and rental and leasing	21 36	N 9,134	2,080 1,328	82 64
531	Real estate	27	7,632	970	47
5312	Offices of real estate agents and brokers	16	5,844	584	31
53121	Offices of real estate agents and brokers	16	5,844	584	31
531210	Offices of real estate agents and brokers	16	5,844	584	31
532	Rental and leasing services	9	1,502	358	17
54 541	Professional, scientific, and technical services Professional, scientific, and technical services	43 43	10,229 10,229	3,945 3,945	144 144
5411	Legal services	13	3,405	1,015	35
5416	Management, scientific, and technical consulting services	9	D	D	20-99
56	Administrative and support and waste management and remediation services	36	17,731	6,028	334
561	Administrative and support services	33	15,613	5,683	320
5614 5617	Business support services	3	D 4.550	D 1 514	20-99
5617 56173	Services to buildings and dwellings Landscaping services	20 12	4,559 3,295	1,514 1,107	105 80
561730	Landscaping services	12	3,295	1,107	80
5619	Other support services	2	D	D	0-19
61	Educational services	4	D	D	0-19
62	Health care and social assistance	48	D	D	500-999
621 6211	Ambulatory health care services	26 4	D 4 305	D 2 631	250-499
62111	Offices of physicians Offices of physicians	4	4,395 4,395	2,631 2,631	119 119
621111	Offices of physicians (except mental health specialists)	4	4,395	2,631	119
			,		

Economy-Wide Key Statistics for Dickinson County: 2002 (Note: In Excel, to view other years, select the tabs at the bottom of the page)

NAICS			Sales/Shipments/	Annual	
Industry		Number of	Receipts/Revenue	Payroll	Number of
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	Employees
6212	Offices of dentists	6	3,210	1,122	44
62121	Offices of dentists	6	3,210	1,122	44
621210	Offices of dentists	6	3,210	1,122	44
6213	Offices of other health practitioners	14	D	D	20-99
62131	Offices of chiropractors	7	1,449	487	20
621310	Offices of chiropractors	7	1,449	487	20
623	Nursing and residential care facilities	5	D	D	100-249
624	Social assistance	16	D	D	20-99
71	Arts, entertainment, and recreation	27	21,369	5,096	221
712	Museums, historical sites, and similar institutions	5	D	D	20-99
7121	Museums, historical sites, and similar institutions	5	D	D	20-99
71211	Museums	5	D	D	20-99
712110	Museums	5	D	D	20-99
713	Amusement, gambling, and recreation industries	19	D	D	100-249
7139	Other amusement and recreation services	16	D	D	100-249
71393	Marinas	4	D	D	20-99
713930	Marinas	4	D	D	20-99
72	Accommodation and food services	85	38,765	12,231	1,005
721	Accommodation	22	15,375	5,145	273
7211	Traveler accommodation	20	D	D	250-499
72111	Hotels (except casino hotels) and motels	19	D	D	250-499
721110	Hotels (except casino hotels) and motels	19	D	D	250-499
7212	RV (recreational vehicle) parks and recreational camps	2	D	D	0-19
72121	RV (recreational vehicle) parks and recreational camps	2	D	D	0-19
721214	Recreational and vacation camps (except campgrounds)	2	D	D	0-19
722	Food services and drinking places	63	23,390	7,086	732
81	Other services (except public administration)	49	D	D	100-249
811	Repair and maintenance	27	6,430	1,280	66
8111	Automotive repair and maintenance	22	5,740	1,140	54
81111	Automotive mechanical and electrical repair and maintenance	9	Ď	Ď	20-99
811111	General automotive repair	8	D	D	0-19
81112	Automotive body, paint, interior, and glass repair	8	1,672	374	17
811121	Automotive body, paint, and interior repair and maintenance	5	, . D	D	0-19
812	Personal and laundry services	13	D	D	20-99
8121	Personal care services	7	D	D	0-19
81211	Hair, nail, and skin care services	7	D	D	0-19

NOTE: Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see <u>Survey Methodology</u>. Data in this table represent those available when this report was created; data may not be available for all NAICS industries or geographies or may be preliminary and subject to change. Data in this table are subject to employment- and/or sales-size minimums that vary by industry.

D: Withheld to avoid disclosing data for individual companies; data are included in higher level totals.

- N: Not available or not comparable.
- Q: Revenue not collected at this level.
- r: Revised.
- S: Withheld because estimate did not meet publication standards.
- s: Sampling error exceeds 40 percent.
- X: Not applicable
- Z: Less than half the unit shown.

Source: U.S. Bureau of the Census, 2002 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.iowadatacenter.org

					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4
04.00	Manufacturing			0.4	050.050	00.040	0.000
	Manufacturing			31	353,353	60,349	2,386
	Textile product mills			2	D	D	f
	Other textile product mills			1	D	D	Ţ
	All other textile product mills			1	D	D	ţ
	Rope, cordage, & twine mills			1	D	D	†
	Furniture & related product mfg			3	D	D	f
	Household & institutional furniture & kitchen cabinet mfg			2	D	D	f
33712	Household & institutional furniture mfg			2	D	D	f
337121	Upholstered household furniture mfg			2	D	D	f
42	Wholesale trade		0	26	176,055	17,599	738
42	Wholesale trade		10	22	167,409	16,864	714
42	Wholesale trade		20	2	D	D	b
42	Wholesale trade		40	2	D	D	а
421	Wholesale trade, durable goods		0	15	75,279	14,229	612
	Wholesale trade, durable goods		10	12	D	D	f
4211	Motor vehicle & motor vehicle parts & supplies whsle		0	1	D	D	b
	Motor vehicle & motor vehicle parts & supplies whsle		10	1	D	D	b
	Automobile & other motor vehicle whsle		0	1	D	D	b
	Automobile & other motor vehicle whsle		Ö	1	D	D	b
	Machinery, equipment, & supplies whsle		Ö	5	D	D	b
	Machinery, equipment, & supplies whsle		10	5	D	D	b
	Farm & garden machinery & equipment whsle		0	5	D	D	b
	Farm & garden machinery & equipment while		10	5	D	D	b
	Farm & garden machinery & equipment while		0	5	D	D	h
	Farm & garden machinery & equipment whole		10	5	D	D	b
			0	3	D	D	b
	Farm machinery & equipment - farm dealers		10	3 3	D	D	b h
	Farm machinery & equipment - farm dealers		0	3 7	D	D	D
	Miscellaneous durable goods whsle		10		D	D	l £
	Miscellaneous durable goods whsle		-	5			l t
	Sporting & recreational goods & supplies whsle		0	4	D	D	Ţ
	Sporting & recreational goods & supplies whsle		10	2	D	D	Ţ
	Sporting & recreational goods & supplies whsle		0	4	D	D	Ť
	Sporting & recreational goods & supplies whsle		10	2	D	D	†
	Wholesale trade, nondurable goods		0	11	100,776	3,370	126
	Wholesale trade, nondurable goods		10	10	D	D	С
4225	Farm-product raw material whsle		0	5	91,880	2,305	81
4225	Farm-product raw material whsle		10	5	91,880	2,305	81
	Grain & field bean whsle		0	5	91,880	2,305	81
42251	Grain & field bean whsle		10	5	91,880	2,305	81
422510	Grain & field bean whsle		0	5	91,880	2,305	81
422510	Grain & field bean whsle		10	5	91,880	2,305	81

					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4
	Retail trade			143	172,164	16,986	1,087
	Motor vehicle & parts dealers			19	56,058	4,774	179
4412	Other motor vehicle dealers			5	D	D	b
44121	Recreational vehicle dealers			1	D	D	а
441210	Recreational vehicle dealers			1	D	D	а
44122	Motorcycle, boat, & other motor vehicle dealers			4	13,247	1,476	61
	Boat dealers			4	13,247	1,476	61
	Furniture & home furnishings stores			8	2,235	345	26
	Electronics & appliance stores			2	D	D	а
444	Building material & garden equipment & supplies dealers			17	26,276	3,392	196
4441	Building material & supplies dealers			13	22,265	2,683	151
44413	Hardware stores			3	D	D	b
444130	Hardware stores			3	D	D	b
44419	Other building material dealers			10	D	D	С
444190	Other building material dealers			10	D	D	С
4442	Lawn & garden equipment & supplies stores			4	4,011	709	45
	Nursery & garden centers			3	Ď	D	b
	Nursery & garden centers			3	D	D	b
	Food & beverage stores			11	26,676	2,977	209
	Health & personal care stores			6	5,396	630	51
	Gasoline stations			18	16,934	1,215	130
448	Clothing & clothing accessories stores			19	5,879	697	56
	Clothing stores			15	4,332	560	42
	Sporting goods, hobby, book, & music stores			9	2,194	292	17
	General merchandise stores			5	_, D	D	С
	Miscellaneous store retailers			25	D	D	b
	Nonstore retailers			4	2,648	248	15
	Real estate & rental & leasing			38	21,477	4,697	236
	Real estate			30	12,768	2,784	181
	Lessors of real estate			10	D	_,, o .	b
	Offices of real estate agents & brokers			17	2,797	362	29
	Offices of real estate agents & brokers			17	2,797	362	29
	Offices of real estate agents & brokers			17	2,797	362	29
	Rental & leasing services			7	D D	D	a
	Professional, scientific, & technical services	Т		33	10,132	3,025	145
	Professional, scientific, & technical services	Ť		33	10,132	3,025	145
	Accounting, tax return prep, bookkeeping, & payroll services	, T		10	3,140	1,541	59
	Accounting, tax return prep, bookkeeping, & payroll services Accounting, tax return prep, bookkeeping, & payroll services	T T		10	3,140	1,541	59 59
	Other accounting services	T T		7	3,140 D	1,541 D	59 b
	Specialized design services	T T		1	D	D	a
	,	T T		1	D	D	
54143	Graphic design services	I		I	U	D	а

1997 NAICS code	Meaning of 1997 NAICS code	Tax status indicator ¹	Type of operation ²	Number of establishments	Value of sales, shipments, receipts, revenue, or business done (\$1,000) 3	Annual payroll (\$1,000) ³	Number of employees ⁴
5/1/30	Graphic design services	Т		1	D	D	а
	Administrative & support & waste management & remediation serv	•		24	6,095	2,161	126
	Administrative & support services			23	0,033 D	2,101 D	C
	Business support services			3	D	D	b
	Educational services	Т		2	D	D	a
	Health care & social assistance	T		37	17,521	8,582	373
	Ambulatory health care services	÷		27	12,225	5,856	184
	Offices of physicians	T		3	D	5,050 D	b
	Offices of physicians	+ +		3	D	D	b
	Offices of dentists	T		7	2.440	799	35
_	Offices of dentists	T		7	2,440	799	35
	Offices of dentists	+ +		7	2,440	799	35 35
	Offices of other health practitioners	T		13	3,650	1,324	40
	Offices of chiropractors	Ť		8	1,134	295	21
	Offices of chiropractors	Ť		8	1,134	295	21
	Nursing & residential care facilities	T		4	4,890	2,508	167
	Arts, entertainment, & recreation	T		16	13,268	2,857	78
	Amusement, gambling, & recreation industries	T		14	D	2,037 D	b
	Other amusement & recreation services	T		12	D	D	b
	Marinas	Ť		2	D	D	b
	Marinas	T		2	D	D	b
	Accommodation & foodservices	•		98	29,054	8,277	857
	Accommodation			20	9,278	2,690	157
	Hotels (except casino hotels) & motels			16	7,952	2,076	134
	Hotels (except casino hotels) & motels Hotels (except casino hotels) & motels			16	7,952	2,076	134
	RV (recreational vehicle) parks & recreational camps			4	1,326	614	23
	RV (recreational vehicle) parks & recreational camps			4	1,326	614	23
	Recreational & vacation camps (except campgrounds)			3	D	D	b
	Foodservices & drinking places			78	19,776	5,587	700
	Limited-service eating places			26	7,240	2,243	252
	Other services (except public administration)	Т		37	6,535	1,600	116
	Repair & maintenance	Ť		24	4,175	799	59
	Automotive repair & maintenance	Ť		15	2,898	564	38
	Personal & household goods repair & maintenance	Ť		5	D	D	a
	Personal & laundry services	Ť		13	2,360	801	57
	Personal care services	T		8	863	286	29
	Hair, nail, & skin care services	Ť		8	863	286	29
	Beauty shops	Ť		8	863	286	29

¹ Tax status indicator meaning

T: Taxable establishments

 $^{^{\}rm 3}$ D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals

Economic-Wide Key Statistics for Dickinson County: 1997

				Value of sales,		
				shipments,		
	Tax			receipts, revenue,	Annual	
	status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4

N: Non-taxable establishments

² Type of operation meaning

- 00: Wholesale trade
- 10: Merchant wholesalers
- 11: Wholesaler distributors and jobbers
- 12: Importers
- 13: Exporters
- 14: Own brand importer-marketers
- 15: Terminal grain elevators
- 17: Country grain elevators
- 19: Assemblers of farm products, except country grain elevators
- 20: Manufacturers' sales branches and sales offices
- 21: Sales branches (with stock)
- 22: Sales offices (without stock)
- 40: Agents, brokers, and commission merchants
- 41: Auction companies
- 42: Brokers
- 43: Commission merchants
- 44: Import agents
- 45: Export agents
- 46: Manufacturers' agents

- ³ N: Not available or not comparable
- ³ S: Withheld because estimate did not meet publication standards
- ³ Z: Less than half the unit shown

⁴ Number of employees

- a: 0 19 employees
- b: 20 99 employees
- c: 100 249 employees
- e: 250 499 employees
- f: 500 999 employees
- g: 1,000 2,499 employees
- h: 2,500 4,999 employees
- i: 5,000 9,999 employees
- j: 10,000 24,999 employees
- k: 25,000 49,999 employees
- I: 50,000 99,999 employees
- m: 100,000 or more employees
- p: 10 to 19 percent estimated
- q: 20 to 29 percent estimated
- r: Revised
- s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.silo.lib.ia.us/specialized-services/datacenter/index.html