NAICS			Sales/Shipments/	Annual	
Industry Code	Industry Description	Number of Establishments	Receipts/Revenue (\$1,000)	Payroll (\$1,000)	Number of Employees
31-33 333	Manufacturing Machinery manufacturing	29 4	226,804 117,967	42,714 21,359	1,294 541
42	Wholesale trade	57	269,840	17,714	590
423	Durable goods merchant wholesalers	31	D	D	250-499
4231 42312	Motor vehicle and motor vehicle parts and supplies merchant wholesalers Motor vehicle supplies and new parts merchant wholesalers	6	D D	D D	20-99 20-99
423120	Motor vehicle supplies and new parts merchant wholesalers	6	D	D	20-99
4233	Lumber and other construction materials merchant wholesalers	2	D	D	0-19
4234 42349	Professional and commercial equipment and supplies merchant wholesalers	2	D D	D D	20-99
42349 423490	Other professional equipment and supplies merchant wholesalers Other professional equipment and supplies merchant wholesalers	1	D	D	20-99 20-99
4238	Machinery, equipment, and supplies merchant wholesalers	11	38,935	3,632	108
4239	Miscellaneous durable goods merchant wholesalers	4	D	D	20-99
42393 423930	Recyclable material merchant wholesalers Recyclable material merchant wholesalers	1	D D	D D	20-99 20-99
424	Nondurable goods merchant wholesalers	25	116,990	7,202	229
4245	Farm product raw material merchant wholesalers	11	76,315	2,955	94
4249	Miscellaneous nondurable goods merchant wholesalers	4	D	D	20-99
425 4251	Wholesale electronic markets and agents and brokers Wholesale electronic markets and agents and brokers	1	D D	D D	0-19 0-19
42512	Wholesale trade agents and brokers	1	D	D	0-19
425120	Wholesale trade agents and brokers	1	D	D	0-19
441 441229	Motor vehicle and parts dealers All other motor vehicle dealers	16 1	57,554 D	6,678 D	213 0-19
4413	Automotive parts, accessories, and tire stores	9	D	D	20-99
44131	Automotive parts and accessories stores	8	D	D	20-99
441310	Automotive parts and accessories stores	8	D	D	20-99
442 4421	Furniture and home furnishings stores Furniture stores	9	9,195 D	1,602 D	63 20-99
44211	Furniture stores	5	D	D	20-99
442110	Furniture stores	5	D	D	20-99
443 4431	Electronics and appliance stores	9	4,232	728 728	56 56
44311	Electronics and appliance stores Appliance, television, and other electronics stores	7	4,232 D	726 D	20-99
444	Building material and garden equipment and supplies dealers	13	D	D	100-249
4441	Building material and supplies dealers	9	D	D	100-249
44-45 445	Retail trade Food and beverage stores	135 8	218,197 D	28,930 D	1,663 100-249
446	Health and personal care stores	7	6,920	1,053	58
447	Gasoline stations	11	14,947	968	99
448	Clathing and clothing accessories stores	18	15,002	2,258	202
4481 451	Clothing stores Sporting goods, hobby, book, and music stores	11 11	D 5,340	D 693	100-249 77
4511	Sporting goods, hobby, and musical instrument stores	9	D D	D	20-99
452	General merchandise stores	4	D	D	250-499
453 4532	Miscellaneous store retailers Office supplies, stationery, and gift stores	17 6	D D	D D	100-249 20-99
45321	Office supplies and stationery stores	2	D	D	20-99
453210	Office supplies and stationery stores	2	D	D	20-99
45399	All other miscellaneous store retailers	4	D	D	0-19
454 4543	Nonstore retailers Direct selling establishments	12 10	12,912 D	2,662 D	142 100-249
45439	Other direct selling establishments	9	12,145	2,559	132
454390	Other direct selling establishments	9	12,145	2,559	132
51	Information	12	N	4,542	177
517 53	Telecommunications Real estate and rental and leasing	8 25	N 9,248	2,410 1,515	65 78
531	Real estate	18	6,747	923	50
532	Rental and leasing services	7	2,501	592	28
54	Professional, scientific, and technical services	32	15,016	4,594	169
541 5411	Professional, scientific, and technical services Legal services	32 9	15,016 D	4,594 D	169 20-99
54111	Offices of lawyers	8	4,434	650	27
541110	Offices of lawyers	8	4,434	650	27
5412	Accounting, tax preparation, bookkeeping, and payroll services	9	5,218	1,739	66
54121 541219	Accounting, tax preparation, bookkeeping, and payroll services Other accounting services	9	5,218 D	1,739 D	66 0-19
	- · · · · · · · · · · · · · · · · · · ·	9	Б		3.10

Economy-Wide Key Statistics for Clay County: 2002 (Note: In Excel, to view other years, select the tabs at the bottom of the page)

NAICS			Sales/Shipments/	Annual	
Industry		Number of	Receipts/Revenue	Payroll	Number of
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	Employees
56	Administrative and support and waste management and remediation services	24	8,452	3,822	289
561	Administrative and support services	22	D	D	250-499
5614	Business support services	5	D	D	100-249
5617	Services to buildings and dwellings	7	D	D	20-99
62	Health care and social assistance	52	82,140	38,441	1,277
621	Ambulatory health care services	33	31,826	16,130	321
6211	Offices of physicians	9	14,499	7,539	106
62111	Offices of physicians	9	14,499	7,539	106
621111	Offices of physicians (except mental health specialists)	8	D	D	20-99
6212	Offices of dentists	7	6,326	3,665	65
62121	Offices of dentists	7	6,326	3,665	65
621210	Offices of dentists	7	6,326	3,665	65
6213	Offices of other health practitioners	13	D	D	20-99
62131	Offices of chiropractors	6	1,779	585	19
621310	Offices of chiropractors	6	1,779	585	19
62139	Offices of all other health practitioners	3	D	D	0-19
6214	Outpatient care centers	3	D	D	100-249
62142	Outpatient mental health and substance abuse centers	2	D	D	20-99
621420	Outpatient mental health and substance abuse centers	2	D	D	20-99
623	Nursing and residential care facilities	6	D	D	250-499
624	Social assistance	12	D	D	100-249
6241	Individual and family services	4	D	D	20-99
62412	Services for the elderly and persons with disabilities	3	D	D	20-99
624120	Services for the elderly and persons with disabilities	3	D	D	20-99
71	Arts, entertainment, and recreation	10	4,630	1,401	123
711	Performing arts, spectator sports, and related industries	2	D	D	0-19
713	Amusement, gambling, and recreation industries	7	D	D	100-249
7139	Other amusement and recreation services	7	D	D	100-249
72	Accommodation and food services	49	16,797	5,268	610
721	Accommodation	7	3,582	958	85
722	Food services and drinking places	42	13,215	4,310	525
81	Other services (except public administration)	53	14,854	4,764	260
811	Repair and maintenance	23	D	D	20-99
8111	Automotive repair and maintenance	9	5,055	1,236	60
81111	Automotive mechanical and electrical repair and maintenance	3	D	D	20-99
811111	General automotive repair	3	D	D	20-99
812	Personal and laundry services	15	D	D	100-249
8121	Personal care services	7	D	D	20-99
81211	Hair, nail, and skin care services	5	D	D	20-99
8123	Drycleaning and laundry services	3	D	D	20-99
81233	Linen and uniform supply	2	D	D	20-99
	-11.7				

NOTE: Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see <u>Survey Methodology</u>. Data in this table represent those available when this report was created; data may not be available for all NAICS industries or geographies or may be preliminary and subject to change. Data in this table are subject to employment- and/or sales-size minimums that vary by industry.

- D: Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- N: Not available or not comparable.
- Q: Revenue not collected at this level.
- r: Revised.
- S: Withheld because estimate did not meet publication standards.
- s: Sampling error exceeds 40 percent.
- X: Not applicable
- Z: Less than half the unit shown.

Source: U.S. Bureau of the Census, 2002 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.iowadatacenter.org

						_	
					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation 2	establishments	(\$1,000) ³	(\$1,000) ³	employees 4
24.00	Manufacturing			00	000 050	04.000	4.400
	Manufacturing			28	202,253 D	34,869 D	1,180 f
	Machinery mfg			2 2	D	D D	ı f
	Other general-purpose machinery mfg				D	_	ı f
	All other general-purpose machinery mfg		0	2	=	D	•
	Wholesale trade		0	58	246,811	14,806	612
	Wholesale trade		10	52	224,450	13,357	562
	Wholesale trade		20	4	D	D	b
	Wholesale trade		40	2	D	D	a
	Wholesale trade, durable goods		0	23	61,294	6,269	286
	Wholesale trade, durable goods		10	22	D	D	e
	Machinery, equipment, & supplies whsle		0	10	26,422	2,537	145
	Machinery, equipment, & supplies whsle		10	9	D	D	С
	Farm & garden machinery & equipment whsle		0	6	21,066	1,337	59
42182	Farm & garden machinery & equipment whsle		10	6	21,066	1,337	59
421820	Farm & garden machinery & equipment whsle		0	6	21,066	1,337	59
421820	Farm & garden machinery & equipment whsle		10	6	21,066	1,337	59
4218201	Farm machinery & equipment - farm dealers		0	6	21,066	1,337	59
4218201	Farm machinery & equipment - farm dealers		10	6	21,066	1,337	59
4219	Miscellaneous durable goods whsle		0	4	D	D	b
4219	Miscellaneous durable goods whsle		10	4	D	D	b
42193	Recyclable material whsle		0	2	D	D	b
42193	Recyclable material whsle		10	2	D	D	b
421930	Recyclable material whsle		0	2	D	D	b
421930	Recyclable material whsle		10	2	D	D	b
4219303	Other recyclable material whsle		0	1	D	D	b
4219303	Other recyclable material whsle		10	1	D	D	b
	Wholesale trade, nondurable goods		0	35	185,517	8.537	326
	Wholesale trade, nondurable goods		10	30	Ď	Ď	е
	Wholesale trade, nondurable goods		40	2	D	D	a
	Drugs, & druggists' sundries whsle		0	2	D	D	b
	Drugs, & druggists' sundries whsle		10	2	D	D	b
	Drugs, & druggists' sundries whsle		0	2	D	D	b
	Drugs, & druggists' sundries whsle		10	2	D	D	b
	Drugs, & druggists' sundries whsle		0	2	D	D	b
	Drugs, & druggists' sundries whsle		10	2	D	D	b
	Farm-product raw material whole		0	14	D	D	C
	Farm-product raw material whsle		10	12	D	D	C
	Grain & field bean whsle		0	11	78,173	2,567	110
	Grain & field bean whsle		10	11	78,173 78,173	2,567	110
	Grain & field bean whsle		0	11	78,173 78,173	2,567	110
			10	11	•	2,567 2,567	110
	Grain & field bean whole		0		78,173		-
	Petroleum & petroleum products whole		-	5	12,694	1,033	39
4227	Petroleum & petroleum products whsle		10	5	12,694	1,033	39

					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4
		•	•	•		•	•
42271	Petroleum bulk stations & terminals		0	4	D	D	b
422710	Petroleum bulk stations & terminals		0	4	D	D	b
4229	Miscellaneous nondurable goods whsle		0	5	D	D	b
4229	Miscellaneous nondurable goods whsle		10	5	D	D	b
42291	Farm supplies whsle		0	4	26,068	523	20
42291	Farm supplies whsle		10	4	26,068	523	20
422910	Farm supplies whsle		0	4	26,068	523	20
422910	Farm supplies whsle		10	4	26,068	523	20
44-45	Retail trade			141	215,016	25,676	1,529
441	Motor vehicle & parts dealers			16	76,862	9,306	283
4413	Automotive parts, accessories, & tire stores			10	D	D	С
	Automotive parts & accessories stores			9	D	D	С
441310	Automotive parts & accessories stores			9	D	D	С
	Furniture & home furnishings stores			10	9,378	1.757	68
	Furniture stores			6	7,773	1,450	56
	Furniture stores			6	7,773	1,450	56
	Furniture stores			6	7,773	1,450	56
	Electronics & appliance stores			10	4,813	838	46
	Electronics & appliance stores			10	4,813	838	46
	Appliance, television, & other electronics stores			7	3,016	607	30
	Radio, television, & other electronics stores			4	2,507	537	24
	Computer & software stores			3	1,797	231	16
	Computer & software stores			3	1,797	231	16
	Building material & garden equipment & supplies dealers			18	16,058	1,867	115
	Building material & supplies dealers			13	12,945	1,424	75
	Other building material dealers			10	9,466	1,424	47
	Other building material dealers			10	9,466	1,035	47
	Food & beverage stores			10	31,238	3,444	291
	•			10	6,990	1,126	68
	Health & personal care stores Gasoline stations			12	·	839	74
				22	10,429 16,279	1,976	205
	Clothing & clothing accessories stores			22 14	12,926		163
	Clothing stores			11	•	1,546 574	65
	Sporting goods, hobby, book, & music stores				4,403 D	574 D	65 b
	Sporting goods, hobby, & musical instrument stores			9			
_	General merchandise stores			5	31,736	2,884	223
	All other general merchandise stores			3	D	D	b
	All other general merchandise stores			3	D	D	b
	Miscellaneous general merchandise stores			2	D	D	b
	Miscellaneous store retailers			12	D	D	b
	Office supplies, stationery, & gift stores			6	2,542	355	50
	Nonstore retailers			5	D	D	b
	Other direct selling establishments			4	D	D	b
454390	Other direct selling establishments			4	D	D	b

					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4
1		•					•
513	Broadcasting & telecommunications			10	D	D	b
53	Real estate & rental & leasing			19	4,802	819	69
531	Real estate			15	3,288	482	38
532	Rental & leasing services			4	1,514	337	31
54	Professional, scientific, & technical services	Т		28	11,146	3,082	145
541	Professional, scientific, & technical services	Т		28	11,146	3,082	145
5411	Legal services	Т		9	4,256	704	36
54111	Offices of lawyers	Т		8	D	D	b
	Offices of lawyers	Т		8	D	D	b
	Offices of lawyers (except legal aid societies)	Т		8	D	D	b
	Accounting, tax return prep, bookkeeping, & payroll services	Т		8	3,085	1,219	65
	Accounting, tax return prep, bookkeeping, & payroll services	Т		8	3,085	1,219	65
	Administrative & support & waste management & remediation serv	·		22	11,579	4.909	652
	Administrative & support services			20	D	D	f
	Business support services			6	6,493	2,634	311
	Telephone call centers			3	D	_,00 . D	e
	Educational services	Т		2	D	D	a
	Health care & social assistance	Ť		31	24,135	11,443	315
	Ambulatory health care services	Ť		29	D D	D D	C
	Offices of physicians	Ť		7	9,205	4,822	73
	Offices of physicians	Ť		7	9,205	4,822	73
621111	Offices of physicians (except mental health specialists)	Ť		6	D	D.	b
	Offices of dentists	Ť		9	4,648	2.395	65
	Offices of dentists	Ť		9	4,648	2,395	65
	Offices of dentists	T		9	4,648	2.395	65
	Offices of other health practitioners	T		11	3,889	1,401	33
	Offices of chiropractors	T		5	1.464	364	13
	Offices of chiropractors	Ť		5	1,464	364	13
	Offices of all other health practitioners	T		3	D	D	a
	Nursing & residential care facilities	T		1	D	D	C
	Arts, entertainment, & recreation	T		5	997	364	39
	Accommodation & foodservices	•		53	17,176	4,753	682
	Accommodation			7	3,842	1,048	112
	Foodservices & drinking places			46	13,334	3,705	570
	Limited-service eating places			22	7,622	2,188	320
	Other services (except public administration)	Т		37	11,633	3,370	224
	Repair & maintenance	T T		23	6,234	3,370 1,421	81
	·	ı T		23 13	6,234 4,763	1,421	65
	Automotive repair & maintenance	T		7	4,763 3,166	785	42
	Automotive mechanical & electrical repair & maintenance	T		, 5	3,100 D	765 D	42 b
	General automotive repair	T		5 4	D	D D	
	Automotive body, paint, interior, & glass repair	T			5.399	_	a 142
	Personal & laundry services	T		14	- ,	1,949	143
8121	Personal care services	I		8	1,268	519	47

Economic-Wide Key Statistics for Clay County: 1997

1997 NAICS code Meaning of 1997 NAICS code	Tax status indicator ¹	Type of operation ²	Number of establishments	Value of sales, shipments, receipts, revenue, or business done (\$1,000) 3	Annual payroll (\$1,000) ³	Number of employees ⁴
81211 Hair, nail, & skin care services	Т		7	D	D	b
812112 Beauty shops	T		7	D	D	b
8123 Drycleaning & laundry services	Т		3	D	D	b
81232 Drycleaning & laundry services (except coin-operated)	Т		2	D	D	b
812320 Drycleaning & laundry services (except coin-operated)	Т		2	D	D	b

¹ Tax status indicator meaning

T: Taxable establishments

N: Non-taxable establishments

² Type of operation meaning

- 00: Wholesale trade
- 10: Merchant wholesalers
- 11: Wholesaler distributors and jobbers
- 12: Importers
- 13: Exporters
- 14: Own brand importer-marketers
- 15: Terminal grain elevators
- 17: Country grain elevators
- 19: Assemblers of farm products, except country grain elevators
- 20: Manufacturers' sales branches and sales offices
- 21: Sales branches (with stock)
- 22: Sales offices (without stock)
- 40: Agents, brokers, and commission merchants
- 41: Auction companies
- 42: Brokers
- 43: Commission merchants
- 44: Import agents
- 45: Export agents
- 46: Manufacturers' agents

- ³ D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals
- ³ N: Not available or not comparable
- ³ S: Withheld because estimate did not meet publication standards
- ³ Z: Less than half the unit shown

⁴ Number of employees

- a: 0 19 employees
- b: 20 99 employees
- c: 100 249 employees
- e: 250 499 employees
- f: 500 999 employees
- g: 1,000 2,499 employees
- h: 2,500 4,999 employees
- i: 5,000 9,999 employees
- j: 10,000 24,999 employees
- k: 25,000 49,999 employees
- l: 50,000 99,999 employees
- m: 100,000 or more employees
- p: 10 to 19 percent estimated
- q: 20 to 29 percent estimated
- r: Revised
- s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.silo.lib.ia.us/specialized-services/datacenter/index.html