NAICS			Sales/Shipments/	Annual	
Industry		Number of	Receipts/Revenue	Payroll	Number of
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	Employees
			_	_	
311 31-33	Food manufacturing Manufacturing	11 55	D 864,708	D 121,543	500-999 3,760
321	Wood product manufacturing	4	004,700 D	121,543 D	500-999
3219	Other wood product manufacturing	4	D	D	500-999
32191	Millwork	2	D	D	500-999
321911	Wood window and door manufacturing	2	D	D	500-999
332	Fabricated metal product manufacturing	5	D	D	1000-2499
3323	Architectural and structural metals manufacturing	2	D	D	1000-2499
33232	Ornamental and architectural metal products manufacturing	2 2	D D	D	1000-2499
332321 42	Metal window and door manufacturing Wholesale trade	99	503,127	D 30,031	1000-2499 1,008
423	Durable goods merchant wholesalers	54	505,127 D	30,031 D	500-999
4231	Motor vehicle and motor vehicle parts and supplies merchant wholesalers	6	75,305	3,322	122
42312	Motor vehicle supplies and new parts merchant wholesalers	3	D	D	20-99
423120	Motor vehicle supplies and new parts merchant wholesalers	3	D	D	20-99
4233	Lumber and other construction materials merchant wholesalers	6	D	D	20-99
4238	Machinery, equipment, and supplies merchant wholesalers	18	140,013	4,947	148
42384	Industrial supplies merchant wholesalers	5	D	D	20-99
423840	Industrial supplies merchant wholesalers	5	D	D	20-99
424 4244	Nondurable goods merchant wholesalers Grocery and related product merchant wholesalers	44 7	213,832 67,007	14,354 4,625	491 154
4245	Farm product raw material merchant wholesalers	15	07,007 D	4,023 D	100-249
4247	Petroleum and petroleum products merchant wholesalers	3	D	D	20-99
4249	Miscellaneous nondurable goods merchant wholesalers	9	D	D	20-99
425	Wholesale electronic markets and agents and brokers	1	D	D	0-19
4251	Wholesale electronic markets and agents and brokers	1	D	D	0-19
42512	Wholesale trade agents and brokers	1	D	D	0-19
425120	Wholesale trade agents and brokers	1	D	D	0-19
441	Motor vehicle and parts dealers	39	179,435	14,799	499
4411 4412	Automobile dealers Other motor vehicle dealers	16 6	140,390 D	10,268 D	317 20-99
44122	Motorcycle, boat, and other motor vehicle dealers	5	D	D	20-99
441221	Motorcycle dealers	2	D	D	20-99
441222	Boat dealers	1	D	D	0-19
441229	All other motor vehicle dealers	2	D	D	0-19
4413	Automotive parts, accessories, and tire stores	17	D	D	100-249
44131	Automotive parts and accessories stores	12	11,556	1,920	86
441310	Automotive parts and accessories stores	12	11,556	1,920	86
44132	Tire dealers	5	D	D	20-99
441320	Tire dealers	5	D D	D D	20-99 20-99
442 4421	Furniture and home furnishings stores Furniture stores	12 7	11,565	1,466	20-99 59
44211	Furniture stores	7	11,565	1,466	59
442110	Furniture stores	7	11,565	1,466	59
4422	Home furnishings stores	5	D	D	20-99
443	Electronics and appliance stores	14	8,327	1,246	60
4431	Electronics and appliance stores	14	8,327	1,246	60
44311	Appliance, television, and other electronics stores	13	D	D	20-99
443112	Radio, television, and other electronics stores	10	D	D	20-99
444 4441	Building material and garden equipment and supplies dealers	29	99,731	11,648	476
44411	Building material and supplies dealers Home centers	20 3	D D	D D	250-499 100-249
444110	Home centers	3	D	D	100-249
44412	Paint and wallpaper stores	2	D	D	20-99
444120	Paint and wallpaper stores	2	D	D	20-99
44419	Other building material dealers	13	D	D	100-249
444190	Other building material dealers	13	D	D	100-249
4442	Lawn and garden equipment and supplies stores	9	D	D	100-249
44422	Nursery, garden center, and farm supply stores	9	D	D	100-249
444220 44-45	Nursery, garden center, and farm supply stores	9	D 680 176	D 60 000	100-249
44-45 445	Retail trade Food and beverage stores	267 17	680,176 D	69,090 D	3,771 500-999
445 4451	Grocery stores	17	84,443	9,905	715
446	Health and personal care stores	21	04,443 D	9,903 D	100-249
4461	Health and personal care stores	21	D	D	100-249
44612	Cosmetics, beauty supplies, and perfume stores	3	D	D	20-99
446120	Cosmetics, beauty supplies, and perfume stores	3	D	D	20-99

NAICS			Sales/Shipments/	Annual	
Industry		Number of	Receipts/Revenue	Payroll	Number of
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	Employees
		_			
44619 446191	Other health and personal care stores	6	2,133 994	209 62	15 6
440191	Food (health) supplement stores Gasoline stations	32	55,975	3,271	246
4471	Gasoline stations	32	55,975	3,271	246
44711	Gasoline stations with convenience stores	28	D	D	100-249
447110	Gasoline stations with convenience stores	28	D	D	100-249
448	Clothing and clothing accessories stores	27	D	D	100-249
4481	Clothing stores	16	8,040	1,226	129
4483 451	Jewelry, luggage, and leather goods stores	5	3,595	747	30
451 4511	Sporting goods, hobby, book, and music stores Sporting goods, hobby, and musical instrument stores	21 15	19,083 15,825	2,184 1,908	132 104
45111	Sporting goods stores	10	10,705	1,409	64
451110	Sporting goods stores	10	10,705	1,409	64
45112	Hobby, toy, and game stores	3	D	D	20-99
451120	Hobby, toy, and game stores	3	D	D	20-99
4512	Book, periodical, and music stores	6	3,258	276	28
45121 452	Book stores and news dealers General merchandise stores	4 15	D 163,456	D 16,575	0-19 996
452 452111	Department stores (except discount department stores)	3	38,415	3,619	278
4529	Other general merchandise stores	10	D D	0,013 D	250-499
45291	Warehouse clubs and supercenters	2	D	D	250-499
452910	Warehouse clubs and supercenters	2	D	D	250-499
45299	All other general merchandise stores	8	D	D	20-99
452990	All other general merchandise stores	8	D	D	20-99
453	Miscellaneous store retailers	30	D	D	100-249
4532 45321	Office supplies, stationery, and gift stores Office supplies and stationery stores	14 3	9,294 D	863 D	98 20-99
453210	Office supplies and stationery stores	3	D	D	20-99
454	Nonstore retailers	10	D	D	20-99
4543	Direct selling establishments	7	5,941	383	32
454311	Heating oil dealers	2	D	D	0-19
51	Information	33	N	17,943	525
511 515	Publishing industries (except Internet)	4 7	D	D 2.067	100-249 128
515 5151	Broadcasting (except Internet) Radio and television broadcasting	7	9,013 9,013	3,067 3,067	128
517	Telecommunications	16	9,015 N	5,007 D	100-249
53	Real estate and rental and leasing	54	D	D	100-249
531	Real estate	41	13,030	1,797	89
5311	Lessors of real estate	18	7,172	515	47
53111	Lessors of residential buildings and dwellings	11	2,558	242	20
531110	Lessors of residential buildings and dwellings	11	2,558	242	20
5312 53121	Offices of real estate agents and brokers Offices of real estate agents and brokers	16 16	3,993 3,993	651 651	26 26
531210	Offices of real estate agents and brokers	16	3,993	651	26
532	Rental and leasing services	13	D	D	20-99
54	Professional, scientific, and technical services	98	D	D	500-999
541	Professional, scientific, and technical services	98	D	D	500-999
5411	Legal services	31	D	D	100-249
54111	Offices of lawyers	29	D	D	100-249
541110 5412	Offices of lawyers	29	D D	D D	100-249 100-249
54121	Accounting, tax preparation, bookkeeping, and payroll services Accounting, tax preparation, bookkeeping, and payroll services	23 23	D	D	100-249
541211	Offices of certified public accountants	12	4,917	2,024	73
5413	Architectural, engineering, and related services	13	D	_, -, - D	100-249
5415	Computer systems design and related services	6	D	D	20-99
54151	Computer systems design and related services	6	D	D	20-99
541511	Custom computer programming services	4	D	D	20-99
5419	Other professional, scientific, and technical services	15	D	D	100-249
54194 541940	Veterinary services Veterinary services	7	D D	D D	20-99 20-99
56	Administrative and support and waste management and remediation services	69	39,403	17,209	1,089
561	Administrative and support services	62	D	17,203 D	1000-2499
5613	Employment services	8	7,453	5,033	373
5614	Business support services	5	8,013	5,245	358
5617	Services to buildings and dwellings	33	D	D	100-249
56172	Janitorial services	12	D	D	100-249
561720	Janitorial services	12	D	D	100-249

NAICS			Sales/Shipments/	Annual	
Industry		Number of	Receipts/Revenue	Payroll	Number of
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	Employees
56173	Landscaping services	14	D	D	20-99
561730	Landscaping services	14	D	D	20-99
562 5624	Waste management and remediation services	7	D D	D D	20-99
5621 56211	Waste collection Waste collection	3	D	D	20-99 20-99
61	Educational services	9	D	D	20-99
611	Educational services	9	D	D	20-99
6115	Technical and trade schools	2	D	D	0-19
61151 611511	Technical and trade schools Beauty and cosmetology schools	2	D D	D D	0-19 0-19
62	Health care and social assistance	125	347,113	159,270	4,907
621	Ambulatory health care services	68	D	D	1000-2499
6211	Offices of physicians	16	D	D	250-499
62111	Offices of physicians	16	D	D	250-499
621111 6212	Offices of physicians (except mental health specialists) Offices of dentists	15 23	63,560 D	36,164 D	441 100-249
62121	Offices of dentists	23	D	D	100-249
621210	Offices of dentists	23	D	D	100-249
6213	Offices of other health practitioners	16	D	D	20-99
62131	Offices of chiropractors	7	D	D	20-99
621310	Offices of chiropractors	7 9	D	D D	20-99
6214 62142	Outpatient care centers Outpatient mental health and substance abuse centers	3	D D	D	100-249 20-99
621420	Outpatient mental health and substance abuse centers	3	D	D	20-99
6216	Home health care services	2	D	D	100-249
62161	Home health care services	2	D	D	100-249
621610	Home health care services	2	D	D	100-249
622 623	Hospitals Nursing and regidential care facilities	1 21	D D	D D	1000-2499 1000-2499
6231	Nursing and residential care facilities Nursing care facilities	6	D	D	500-999
62311	Nursing care facilities	6	D	D	500-999
623110	Nursing care facilities	6	D	D	500-999
6232	Residential mental retardation, mental health and substance abuse facilities	6	D	D	500-999
62321	Residential mental retardation facilities	4	D	D	250-499
623210 62322	Residential mental retardation facilities Residential mental health and substance abuse facilities	4 2	D D	D D	250-499 20-99
623220	Residential mental health and substance abuse facilities	2	D	D	20-99
6239	Other residential care facilities	5	D	D	100-249
62399	Other residential care facilities	5	D	D	100-249
623990	Other residential care facilities	5	D	D	100-249
624	Social assistance	35	D	D	500-999
6241 62412	Individual and family services Services for the elderly and persons with disabilities	19 2	D D	D D	100-249 20-99
624120	Services for the elderly and persons with disabilities	2	D	D	20-99
62419	Other individual and family services	17	D	D	20-99
624190	Other individual and family services	17	D	D	20-99
6243	Vocational rehabilitation services	3	D	D	250-499
62431 624310	Vocational rehabilitation services Vocational rehabilitation services	3	D D	D D	250-499 250-499
6244	Child day care services	9	D	D	100-249
62441	Child day care services	9	D	D	100-249
624410	Child day care services	9	D	D	100-249
71	Arts, entertainment, and recreation	32	8,218	2,008	214
713	Amusement, gambling, and recreation industries	26	5,924	1,648	177
7139 71394	Other amusement and recreation services Fitness and recreational sports centers	25 11	D D	D D	100-249 100-249
713940	Fitness and recreational sports centers	11	D	D	100-249
72	Accommodation and food services	141	71,742	20,354	2,286
721	Accommodation	21	15,425	4,411	407
7211	Traveler accommodation	19	D	D	250-499
72111	Hotels (except casino hotels) and motels	18	D	D	250-499
721110 7212	Hotels (except casino hotels) and motels RV (recreational vehicle) parks and recreational camps	18 2	D D	D D	250-499 0-19
72121	RV (recreational vehicle) parks and recreational camps	2	D	D	0-19
721214	Recreational and vacation camps (except campgrounds)	2	D	D	0-19
722	Food services and drinking places	120	56,317	15,943	1,879
7222	Limited-service eating places	47	D	D	500-999

Economy-Wide Key Statistics for Cerro Gordo County: 2002 (Note: In Excel, to view other years, select the tabs at the bottom of the page)

NAICS			Sales/Shipments/	Annual	
Industry		Number of	Receipts/Revenue	Payroll	Number of
Code	Industry Description	Establishments	(\$1,000)	(\$1,000)	Employees
72221	Limited-service eating places	47	D	D	500-999
81	Other services (except public administration)	132	35,147	10,487	623
811	Repair and maintenance	56	D	D	100-249
8111	Automotive repair and maintenance	42	D	D	100-249
81111	Automotive mechanical and electrical repair and maintenance	20	D	D	20-99
811111	General automotive repair	16	D	D	20-99
81112	Automotive body, paint, interior, and glass repair	14	D	D	20-99
811121	Automotive body, paint, and interior repair and maintenance	12	4,959	1,377	56
8114	Personal and household goods repair and maintenance	7	1,769	480	23
812	Personal and laundry services	49	D	D	250-499
8121	Personal care services	30	D	D	100-249
81211	Hair, nail, and skin care services	26	D	D	100-249
812112	Beauty salons	24	D	D	100-249
8122	Death care services	7	D	D	20-99
81221	Funeral homes and funeral services	5	3,980	1,030	40
812210	Funeral homes and funeral services	5	3,980	1,030	40
8123	Drycleaning and laundry services	7	Ď	Ď	20-99
81233	Linen and uniform supply	1	D	D	20-99

NOTE: Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see <u>Survey Methodology</u>. Data in this table represent those available when this report was created; data may not be available for all NAICS industries or geographies or may be preliminary and subject to change. Data in this table are subject to employment- and/or sales-size minimums that vary by industry.

- D: Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- N: Not available or not comparable.
- Q: Revenue not collected at this level.
- r: Revised.
- S: Withheld because estimate did not meet publication standards.
- s: Sampling error exceeds 40 percent.
- X: Not applicable
- Z: Less than half the unit shown.

Source: U.S. Bureau of the Census, 2002 Economic Census Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.iowadatacenter.org

1997 NAICS code Meaning of 1997 NAICS code		T				Value of color	I	
1997 NAICS code Meaning of 1997 NAICS cod						Value of sales,		
1997 NAICS code Meaning of 1997 NAICS code			Tov				Annual	
1937 NAICS code Meaning of 1997 NAICS code Indicator Operation Stabilishments (\$1,000) Operation O				Type of	Number of			Number of
31-33 Manufacturing 311 Food mfg 3323 Fabricated metal product mfg 3323 Architectural & structural metals mfg 3323 Architectural & structural metals mfg 3323 Architectural & structural metals mfg 3323 Commental & architectural metal products mfg 3323 Commental & architectural metal products mfg 3232 Index metals & architectural metal products mfg 3232 Manufactural & architectural metal products mfg 3232 Manufactural & architectural metal products mfg 3232 Manufactural & architectural metal products mfg 42 Wholosale trade 0	1997 NAICS code	Magning of 1997 NAICS code						
311 Food mfg	1997 NAICO COGE	meaning of 1997 NAICS code	ilidicator	operation	establishinents	(\$1,000)	(ψ1,000)	employees
311 Food mfg	31-33	Manufacturing			61	719.830	98.946	3.703
3323 Architectural & structural metals mfg							,	
3323 Architectural & structural metals mfg 2		<u> </u>						f
33232 Material & architectural metal products mfg		· · ·			-			f
332321 Metal window & door mfg		S S S S S S S S S S S S S S S S S S S				D	D	f
42 Wholesale trade 0 85 489,599 24,548 875 42 Wholesale trade 10 74 439,210 20,360 736 42 Wholesale trade 20 8 D D C 42 Wholesale trade, durable goods 0 41 112,320 11,058 387 421 Wholesale trade, durable goods 10 37 100,624 9,963 349 4211 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4213 Lumber & other construction materials whise 0 2 D D b 4213 Lumber & other construction materials whise 0 2 D D b 4218 Machinery, equipment, & supplies whsle 0 10 2 D D c 4218 Machinery, equipment, & supplies whsle 0 17 D D c 4218 Machinery, equipment, & supplies whsle 0 17 D D c 421820 Farm & garden machinery & equipment whsle 0 4 D D b 421820 Farm & garden machinery & equipment whi						D		f
42 Wholesale trade 10 74 439,210 20,360 736 42 Wholesale trade 20 8 D D c 42 Wholesale trade, durable goods 40 3 D D a 421 Wholesale trade, durable goods 10 41 112,320 11,058 387 421 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4213 Lumber & other construction materials whsle 0 2 D D b 4218 Lumber & other construction materials whsle 0 0 2 D D b 4218 Lumber & other construction materials whsle 0 0 2 D D b 4218 Machinery, equipment, & supplies whsle 0 0 7 D D c		<u> </u>		0				875
42 Wholesale trade 20 8 D D C 42 Wholesale trade 40 3 D D a 421 Wholesale trade, durable goods 0 41 112,320 11,058 387 421 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 10 4 D D b 4213 Lumber & other construction materials whsle 0 2 D D b 4213 Lumber & other construction materials whsle 10 2 D D b 4218 Machinery, equipment, & supplies whsle 10 17 D D c 4218 Machinery, equipment, & supplies whsle 10 16 D D c 4218 Defarmery, equipment, & supplies whsle 10 16 D D c 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 0 4 D D b 421820 Farm & garden machinery & equipment whsl						,	,	
42 Wholesale trade, durable goods 0 41 112,320 11,058 387 421 Wholesale trade, durable goods 10 37 100,624 9,963 349 421 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 10 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 10 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 10 4 D D b 4213 Lumber & other construction materials whsle 0 2 D D b 4218 Machinery, equipment, & supplies whsle 0 0 17 D D b 4218 Machinery, equipment, & supplies whsle 10 16 D D c 4218 Machinery, equipment, & supplies whsle 10 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D				20	8		-	
421 Wholesale trade, durable goods 0 41 112,320 11,058 387 421 Wholesale trade, durable goods 10 37 100,624 9,963 349 4211 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4213 Lumber & other construction materials whsle 0 2 D D b 4213 Lumber & other construction materials whsle 10 2 D D b 4218 Machinery, equipment, & supplies whsle 10 16 D D c 4218 Machinery, equipment, & supplies whsle 0 17 D D c 4218 Farm & garden machinery & equipment whsle 0 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm machinery & equipment whsle distributors 0 3 D D b	42	Wholesale trade		40			D	
421 Wholesale trade, durable goods 10 37 100,624 9,963 349 4211 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 10 4 D D b 4213 Lumber & other construction materials whsle 0 2 D D b 4213 Lumber & other construction materials whsle 10 2 D D b 4218 Machinery, equipment & supplies whsle 10 17 D D c 4218 Machinery, equipment, & supplies whsle 10 16 D D c 42182 Farm & garden machinery & equipment whsle 0 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b	421	Wholesale trade, durable goods		0		112.320	11.058	
4211 Motor vehicle & motor vehicle parts & supplies whsle 0 4 D D b 4211 Motor vehicle & motor vehicle parts & supplies whsle 10 4 D D b 4213 Lumber & other construction materials whsle 0 2 D D b 4213 Lumber & other construction materials whsle 10 2 D D b 4218 Machinery, equipment, & supplies whsle 0 17 D D c 4218 Machinery, equipment, & supplies whsle 10 16 D D c 42182 Farm & garden machinery & equipment whsle 0 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 4218202 Farm machinery & equipment whsle distributors 0 3 D D b 4218202 Farm machinery & equipment - whsle distributors 0 3 D D b 4218202 Farm machinery & equipment - whsle distributors 0 5 9,587 1,252				-				
4211 Motor vehicle & motor vehicle parts & supplies whsle 10 4 D D b 4213 Lumber & other construction materials whsle 10 2 D D b 4218 Machinery, equipment, & supplies whsle 0 17 D D c 4218 Machinery, equipment, & supplies whsle 10 16 D D c 42182 Farm & garden machinery & equipment whsle 0 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 4218202 Farm machinery & equipment - whsle distributors 0 3 D D b 4218202 Farm machinery & equipment - whsle distributors 0 3 D D b 42182020 Farm machinery & equipment - whsle distributors 0 3 D D b 42182020 Farm machinery & equipment - whsle distributors 0 3 D D								
4213 Lumber & other construction materials whsle 0 2 D D b 4213 Lumber & other construction materials whsle 10 2 D D b 4218 Machinery, equipment, & supplies whsle 0 17 D D c 4218 Machinery, equipment, & supplies whsle 10 16 D D c 42182 Farm & garden machinery & equipment whsle 0 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle in the state of				10	4		D	b
4218 Machinery, equipment, & supplies whsle 0 17 D D c 4218 Machinery, equipment, & supplies whsle 10 16 D D c 42182 Farm & garden machinery & equipment whsle 0 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 0 4 D D b 421820 Farm ag arden machinery & equipment whsle 10 4 D D b 421820 Farm machinery & equipment - whsle distributors 0 3 D D b 4218205 Farm machinery & equipment - whsle distributors 10 3 D D b 42184 Industrial supplies whsle 0 5 9,587 1,252 50 42184 Industrial supplies whsle 0 5 9,587 1,252 50 42194 Miscellaneous durable goods whsle 0 2 D D b 4219 Miscellaneous durable goods whsle 10 2 D D b 4229 Wholesale trade, nond		· · · · · · · · · · · · · · · · · · ·		0	2	D	D	b
4218 Machinery, equipment, & supplies whsle 0 17 D D c 4218 Machinery, equipment, & supplies whsle 10 16 D D c 42182 Farm & garden machinery & equipment whsle 0 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 0 4 D D b 421820 Farm ag arden machinery & equipment whsle 10 4 D D b 421820 Farm machinery & equipment - whsle distributors 0 3 D D b 4218205 Farm machinery & equipment - whsle distributors 10 3 D D b 42184 Industrial supplies whsle 0 5 9,587 1,252 50 42184 Industrial supplies whsle 0 5 9,587 1,252 50 42194 Miscellaneous durable goods whsle 0 2 D D b 4219 Miscellaneous durable goods whsle 10 2 D D b 4229 Wholesale trade, nond	4213	Lumber & other construction materials whsle		10	2	D	D	b
4218 Machinery, equipment, & supplies whsle 10 16 D D c 42182 Farm & garden machinery & equipment whsle 10 4 D D b 42182 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 421820 Farm & garden machinery & equipment whsle 10 4 D D b 4218202 Farm machinery & equipment - whsle distributors 0 3 D D b 4218202 Farm machinery & equipment - whsle distributors 10 3 D D b 421840 Industrial supplies whsle 0 5 9,587 1,252 50 421840 Industrial supplies whsle 0 5 9,587 1,252 50 421840 Miscellaneous durable goods whsle 0 2 D D b 4219 Miscellaneous durable goods whsle 10 2 D D b 422 Wholesale trade, nondurable goods 0 44 377,279 13,491 488 422 Wholesale	_							
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1997 NAICS code Meaning of 1997 NAICS cod						Value of sales, shipments,		
1997 NAICS code Meaning of 1997 NAICS code status Type Number of operation ope			Tax			•	Annual	
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443 Electronics & appliance stores 13 7,589 982 61								
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		Electronics & appliance stores			13	7,589	982	61

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					Value of sales, shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation ²		(\$1,000) ³	(\$1,000) ³	employees 4
1997 NAICO COGE	meaning of 1997 NAICO Code	indicator	operation	CStabilistilletits	(\$1,000)	(ψ1,000)	employees
44311	Appliance, television, & other electronics stores			10	6,497	808	55
	Radio, television, & other electronics stores			7	4,402	485	39
	Computer & software stores			3	1,092	174	6
	Computer & software stores			3	1,092	174	6
	Building material & garden equipment & supplies dealers			34	82,571	7,492	377
	Building material & supplies dealers			27	69,865	6,573	330
	Home centers			2	D	D	С
) Home centers			2	D	D	C
44412	Paint & wallpaper stores			3	D	D	b
	Paint & wallpaper stores			3	D	D	b
	Other building material dealers			19	31,555	3,440	150
	Other building material dealers			19	31,555	3,440	150
	Lawn & garden equipment & supplies stores			7	12,706	919	47
	Nursery & garden centers			6	D	D	b
	Nursery & garden centers			6	D	D	b
	Food & beverage stores			14	84,754	8,763	697
	Grocery stores			10	D	D	f
	Supermarkets & other grocery (except convenience) stores			8	83,064	8,649	687
	Supermarkets & other grocery (except convenience) stores			8	83,064	8,649	687
	Health & personal care stores			20	12,632	1,873	121
	Health & personal care stores			20	12,632	1,873	121
	Cosmetics, beauty supplies, & perfume stores			3	1,134	124	10
	Cosmetics, beauty supplies, & perfume stores			3	1,134	124	10
	Other health & personal care stores			7	2,208	385	24
	Food (health) supplement stores			2	Ď	D	а
447	Gasoline stations			36	50,813	2,799	305
4471	Gasoline stations			36	50,813	2,799	305
44711	Gasoline stations with convenience stores			28	41,998	2,199	242
447110	Gasoline stations with convenience stores			28	41,998	2,199	242
448	Clothing & clothing accessories stores			35	18,119	2,279	205
	Clothing stores			21	8,329	1,143	126
	Jewelry, luggage, & leather goods stores			6	5,356	541	32
	Jewelry stores			6	5,356	541	32
	Jewelry stores			6	5,356	541	32
	Sporting goods, hobby, book, & music stores			26	18,730	1,958	158
	Sporting goods, hobby, & musical instrument stores			19	14,993	1,654	127
	Sporting goods stores			13	8,950	1,061	66
	Sporting goods stores			13	8,950	1,061	66
	? Specialty-line sporting goods stores			9	7,783	926	45

					Value of sales, shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4
45440		•	•		_	_	
	Hobby, toy, & game stores			4	D	D	b
	Hobby, toy, & game stores			4	D	D	b
	Book, periodical, & music stores			7	3,737	304	31
	Book stores & news dealers			5	D	D	a
	College book stores			1	D	D	а
	News dealers & newsstands			1	D	D	а
	General merchandise stores			14	D	D	g
	National chain department stores (excl leased depts)			2	D	D	С
	Other general merchandise stores			8	D	D	е
	All other general merchandise stores			7	D	D	b
	All other general merchandise stores			7	D	D	b
	Miscellaneous store retailers			30	D	D	C
	Office supplies, stationery, & gift stores			12	6,416	592	61
	Office supplies & stationery stores			1	D	D	а
	Office supplies & stationery stores			1	D	D	а
	Office supplies stores			1	D	D	a
	Other miscellaneous store retailers			10	D	D	b
	Art dealers			1	D	D	а
	Art dealers			1	D	D	а
	All other miscellaneous store retailers			7	2,294	445	43
	Nonstore retailers			14	28,746	1,273	148
	Direct selling establishments			9	D	D	С
	Fuel dealers			7	D	D	b
	Heating oil dealers			3	D	D	b
	Motion picture & sound recording industries			3	D	D	b
	Motion picture & video industries			3	D	D	b
	Broadcasting & telecommunications			17	39,306	7,211	297
	Radio & television broadcasting			5	D	D	С
	Real estate & rental & leasing			52	16,159	2,293	164
531	Real estate			37	8,620	943	82
	Lessors of real estate			22	5,689	471	45
	Lessors of nonresidential buildings (except miniwarehouses)			11	3,018	240	23
	Lessors of nonresidential buildings (except miniwarehouses)			11	3,018	240	23
	Offices of real estate agents & brokers			11	2,174	334	29
	Offices of real estate agents & brokers			11	2,174	334	29
	Offices of real estate agents & brokers			11	2,174	334	29
532	Rental & leasing services			15	7,539	1,350	82
54	Professional, scientific, & technical services	Т		78	27,481	10,501	376
541	Professional, scientific, & technical services	Т		78	27,481	10,501	376

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					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4
		_					
	Legal services	T _		30	8,707	3,028	105
	Offices of lawyers	Т		28	D	D	b
	Offices of lawyers	Т		28	D	D	b
	Offices of lawyers (except legal aid societies)	Т		28	D	D	b
	Accounting, tax return prep, bookkeeping, & payroll services	Т		20	6,585	2,502	106
	Accounting, tax return prep, bookkeeping, & payroll services	Т		20	6,585	2,502	106
	Offices of certified public accountants	Т		13	5,819	2,355	81
	Architectural, engineering, & related services	Т		7	4,654	2,217	64
5419	Other professional, scientific, & technical services	T		6	D	D	b
56	Administrative & support & waste management & remediation serv			52	44,266	24,545	1,458
561	Administrative & support services			43	39,881	23,463	1,402
5611	Office administrative services			3	D	D	е
56111	Office administrative services			3	D	D	е
561110	Office administrative services			3	D	D	е
5613	Employment services			5	7,844	5,301	331
5614	Business support services			5	15,361	7,728	406
56144	Collection agencies			1	D	D	С
561440	Collection agencies			1	D	D	С
5617	Services to buildings & dwellings			21	4,495	2,321	257
56172	Janitorial services			15	3,541	2,019	239
561720	Janitorial services			15	3,541	2,019	239
562	Waste management & remediation services			9	4,385	1,082	56
	Educational services	T		6	918	266	34
611	Educational services	T		6	918	266	34
6115	Technical & trade schools	T		2	D	D	b
61151	Technical & trade schools	Т		2	D	D	b
611511	Cosmetology & barber schools	Т		1	D	D	а
	Health care & social assistance	Т		80	81,467	50,141	1,328
621	Ambulatory health care services	Т		62	65,724	42,237	799
	Offices of physicians	Т		22	45,843	34,383	556
	Offices of physicians	Т		22	45,843	34,383	556
	Offices of physicians (except mental health specialists)	Ť		20	D	D	f
	Offices of physicians, mental health specialists	Ť		2	D	D	a
	Offices of dentists	Ť		21	10,431	4,357	128
	Offices of dentists	Ť		21	10,431	4,357	128
_	Offices of dentists	Ť		21	10,431	4,357	128
	Offices of other health practitioners	Ť		17	D	4,557 D	b
	Offices of chiropractors	Ť		7	1,615	402	21
	Offices of chiropractors	Ť		7	1,615	402	21
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				Value of sales,		
				shipments,		
	Tax			receipts, revenue,	Annual	
	status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4
	•					
62132 Offices of optometrists	Т		6	D	D	b
621320 Offices of optometrists	T		6	D	D	b
623 Nursing & residential care facilities	T		7	14,833	7,493	489
6232 Residential mental retardation/health & substance abuse facility	T		1	D	D	С
62322 Residential mental health & substance abuse facilities	Т		1	D	D	С
623220 Residential mental health & substance abuse facilities	T		1	D	D	С
71 Arts, entertainment, & recreation	T		18	2,938	679	144
713 Amusement, gambling, & recreation industries	Т		17	D	D	С
7139 Other amusement & recreation services	Т		15	D	D	С
72 Accommodation & foodservices			139	60,971	16,676	2,286
721 Accommodation			14	10,816	2,738	318
72111 Hotels (except casino hotels) & motels			13	D	D	е
721110 Hotels (except casino hotels) & motels			13	D	D	е
7212 RV (recreational vehicle) parks & recreational camps			1	D	D	а
72121 RV (recreational vehicle) parks & recreational camps			1	D	D	а
721214 Recreational & vacation camps (except campgrounds)			1	D	D	а
722 Foodservices & drinking places			125	50,155	13,938	1,968
7222 Limited-service eating places			52	26,216	6,990	991
72221 Limited-service eating places			52	26,216	6,990	991
81 Other services (except public administration)	T		97	20,322	6,597	437
811 Repair & maintenance	Т		47	10,274	2,872	161
8111 Automotive repair & maintenance	Т		33	7,790	2,122	114
81111 Automotive mechanical & electrical repair & maintenance	Т		19	3,763	996	47
811111 General automotive repair	Т		12	2,561	598	32
81112 Automotive body, paint, interior, & glass repair	Т		9	3,587	1,025	47
811121 Automotive body, paint, & interior repair & maintenance	Т		9	3,587	1,025	47
8111211 Paint or body repair shops	Т		9	3,587	1,025	47
8114 Personal & household goods repair & maintenance	Т		8	1,798	585	33
812 Personal & laundry services	Т		50	10,048	3,725	276
8121 Personal care services	Т		32	3,236	1,344	126
81211 Hair, nail, & skin care services	T		27	3,015	1,275	110
812112 Beauty shops	Т		24	D	D	b
8123 Drycleaning & laundry services	Т		9	4,421	1,753	111
81233 Linen & uniform supply	Т		1	D	D	b

¹ Tax status indicator meaning

T: Taxable establishments

N: Non-taxable establishments

D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals
 N: Not available or not comparable

³ S: Withheld because estimate did not meet publication standards

Economic-Wide Key Statistics for Cerro Gordo County: 1997

					Value of sales,		
					shipments,		
		Tax			receipts, revenue,	Annual	
		status	Type of	Number of	or business done	payroll	Number of
1997 NAICS code	Meaning of 1997 NAICS code	indicator 1	operation ²	establishments	(\$1,000) ³	(\$1,000) ³	employees 4

² Type of operation meaning

- 00: Wholesale trade
- 10: Merchant wholesalers
- 11: Wholesaler distributors and jobbers
- 12: Importers
- 13: Exporters
- 14: Own brand importer-marketers
- 15: Terminal grain elevators
- 17: Country grain elevators
- 19: Assemblers of farm products, except country grain elevators
- 20: Manufacturers' sales branches and sales offices
- 21: Sales branches (with stock)
- 22: Sales offices (without stock)
- 40: Agents, brokers, and commission merchants
- 41: Auction companies
- 42: Brokers
- 43: Commission merchants
- 44: Import agents
- 45: Export agents
- 46: Manufacturers' agents

³ Z: Less than half the unit shown

⁴ Number of employees

- a: 0 19 employees
- b: 20 99 employees
- c: 100 249 employees
- e: 250 499 employees
- f: 500 999 employees
- g: 1,000 2,499 employees
- h: 2,500 4,999 employees
- i: 5,000 9,999 employees
- j: 10,000 24,999 employees
- k: 25,000 49,999 employees
- I: 50,000 99,999 employees
- m: 100,000 or more employees
- p: 10 to 19 percent estimated
- q: 20 to 29 percent estimated
- r: Revised
- s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

http://www.silo.lib.ia.us/specialized-services/datacenter/index.html